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| Implementation of  | f Provider Perspectives Resulted in Proper Health Care Resource Utilization |
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U.S. Army Baylor University

Graduate Management Project

Submitted in Fulfillment of Requirements for the Degree of Masters in Health Administration

April 13, 2001

| Report Docume   |  |   | Form Approved<br>IB No. 0704-0188  |   |
|---|--|---|--|---|
| Public reporting burden for the collection of information is estimated to maintaining the data needed, and completing and reviewing the collect including suggestions for reducing this burden, to Washington Headqu VA 22202-4302. Respondents should be aware that notwithstanding ar does not display a currently valid OMB control number.  | ion of information. Send comments i<br>arters Services, Directorate for Infor  | egarding this burden estimate of<br>mation Operations and Reports   | or any other aspect of th<br>, 1215 Jefferson Davis l  | is collection of information,<br>Highway, Suite 1204, Arlington   |
| 1. REPORT DATE  | 2. REPORT TYPE   |   | 3. DATES COVE  | RED   |
| 13 APR 2001   | Final  |   | Jul 2000 -   | Jul 2001  |
| 4. TITLE AND SUBTITLE   |  |   | 5a. CONTRACT   | NUMBER  |
| Implementation of Provider Perspective  | ves Resulted in Prop   | er Health Care  | 5b. GRANT NUM  | 1BER  |
| Resource Utilization  |  |   | 5c. PROGRAM E  | LEMENT NUMBER   |
| 6. AUTHOR(S)  |  |   | 5d. PROJECT NU   | JMBER   |
| CPT Hugh A. Mclean, Jr.   |  |   | 5e. TASK NUMB  | ER  |
|   |  |   | 5f. WORK UNIT  | NUMBER  |
| 7. PERFORMING ORGANIZATION NAME(S) AND AE Eisenhower Army Medical Center Bld  | ` '  | GA 30905  | 8. PERFORMING<br>REPORT NUMB   | GORGANIZATION<br>ER   |
| 9. SPONSORING/MONITORING AGENCY NAME(S) A   | 10. SPONSOR/MONITOR'S ACRONYM(S)   |   |  |   |
| US Army Medical Department Center<br>(US Army-Baylor Program in HCA) 3<br>Sam Houston, TX 78234-6135  |  | 11. SPONSOR/M<br>NUMBER(S)<br><b>4-01</b>   | ONITOR'S REPORT  |   |
| 12. DISTRIBUTION/AVAILABILITY STATEMENT Approved for public release, distributi   | on unlimited   |   |  |   |
| 13. SUPPLEMENTARY NOTES  The original document contains color i   | mages.   |   |  |   |
| 14. ABSTRACT  The Department of Defense Military H and increase operational efficiencies. O of provider profiling systems. One such Perspectives significantly decreased En primary care clinics at Martin Army O significant monthly cost avoidance of \$ Hospital showed an increase in monthl out that although Provider Perspective minimal affect on the two quality meas  15. SUBJECT TERMS  Provider profiling, resource utilization | One of the methods to a system is Provider mergency Room util Community Hospital 49,000 was shown for yoperating costs, acts had a significant a sures studied: cervice. | o decrease these in Perspectives. The ization and subset and Winn Army or Winn. Although cress to health call offect on usage and | inefficiencies is study shovequently increased. The Community gh, Martin Arreincreased. In cost avoida | is through the use we that Provider eased the usage of Hospital. A rmy Community This study points ance, it had a |
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| 10. 5200MT CLABOM TOTALOT.  |  | ABSTRACT  | OF PAGES   | RESPONSIBLE PERSON  |

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a. REPORT

unclassified

b. ABSTRACT

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## Acknowledgements

First, I must thank COL Jimmy Sanders and COL Julie M Martin for all of their guidance and mentorship. The educational opportunities that they provided during my residency at Dwight David Eisenhower played a pivotal role in creating a strong foundation, which will aid me throughout the rest of my career in the Army and the health care administration field.

There are hosts of other people I must thank for aiding in the completion of my Graduate Management Project. First, I wish to thank Lieutenant Colonel Darrell Hanf for his guidance in helping me create my statistical methods of statistically analyzing my data, pushing me to use my "grey matter", and asking the ever thought provoking question "so what". Also, thanks go to Ms. Lee Chavis for always looking out for me and making sure I could concentrate on my residency. She always ensured that my GMP was grammatically sound. I appreciate everything she did for me during my residency year. Ms. Jennifer Bowman, Ms. Dickie England, and Ms. Pat Graham ensured that I was able to obtain the data for my study. Without these three people, my study never would have come to fruition.

Finally, I want to thank the most important person in this entire process and in my life, my wife, Kathryn. Since high school she has constantly made sure I could obtain any goal I set, even if it meant setting hers aside. She, along with my children, Hayley and Hugh III, deserve much of the credit for this Master's Degree in Health Administration. Thank you from the bottom of my heart.

#### Abstract

The Department of Defense Military Health System (MHS) is under constant pressure to decrease costs and increase operational efficiencies. One of the methods to decrease these inefficiencies is through the use of provider profiling systems. One such system is Provider Perspectives. This study shows that Provider Perspectives significantly decreased Emergency Room utilization and subsequently increased the usage of primary care clinics at Martin Army Community Hospital and Winn Army Community Hospital. A significant monthly cost avoidance of \$49,000 was shown for Winn. Although, Martin Army Community Hospital showed an increase in monthly operating costs, access to health care increased. This study points out that although Provider Perspectives had a significant affect on usage and cost avoidance, it had a minimal affect on the two quality measures studied: cervical screenings and mammograms.

# **Table of Contents**

| Acknowledgements                      |
|---------------------------------------|
| Abstract                              |
| List of Tables5                       |
| List of Figures6                      |
| Chapters                              |
| I. Introduction                       |
| Conditions Which Prompted the Study10 |
| Statement of the Question             |
| Literature Review                     |
| Purpose                               |
| II. Methods and Procedures            |
| Limitations24                         |
| Reliability and Validity24            |
| Ethical Considerations                |
| III. Results                          |
| IV. Discussion                        |
| V. Conclusion and Recommendation41    |
| Appendices                            |
| References 98                         |

# **List of Tables**

| Table   | Page    |
|---|---------|
| Managed Care Metrics to be Measured   | 18      |
| 2. Avg Clinic-Specific MEPRS Cost Data for Clinic Visits at MACH and WACH.  | 20      |
| 3. Summary of Preventive Service Measures   | 22      |
| 4. Mean of clinic visits pre and post implementation of Provider Perspectives at MACH and Results from the SPSS Statistical Analysis                          | 26      |
| 5. Mean of clinic visits pre and post implementation of Provider Perspectives at WACH and Results from the SPSS Statistical Analysis                          | 27      |
| 6. Mean of clinic visits pre and post implementation of Provider Perspectives at BACH (with MACH Implem. Time) and Results from the SPSS Statistical Analysis | s28     |
| 7. Mean of clinic visits pre and post implementation of Provider Perspectives at BACH (with MACH Implem. Time) and Results from the SPSS Statistical Analysis | s29     |
| 8. Table showing a cost-avoidance analysis for Martin Army Community Hospital   | 31      |
| 9. Table showing a cost-avoidance analysis for Winn Army Community Hospital   | 31      |
| 10. Table showing a quality analysis of cervical screenings at Winn Army  Community Hospital  | 32      |
| 11. Table showing a quality analysis of mammograms at MACH and WACH using   | ;<br>33 |

# **List of Figures**

|    | Figure   | Page |
|----|--|------|
| 1. | Summary of all Data Sources of Provider Perspectives | 9    |
| 2. | Summary of Data Mining Level Capability              | 10   |

#### Introduction

Due to the increasing cost of health care, cost containment is a major focus in all health care organizations. In 1950, only \$12.7 billion was spent on health care annually in the United States. In 45 years this cost had risen 90 fold to \$1.15 trillion in 1995. These figures represent an increase from 4.4 percent of the Gross Domestic Product (GDP), to 15 percent of the GDP (Getzen, 1997). Currently, provider profiling is favorably viewed as a way to curb the escalating cost of health care by standardizing the way providers practice medicine. One of these provider-profiling systems is called Provider Perspectives. When used properly, this system can decrease the variance of provider practices, which can lead to cost savings by avoiding costs associated with unnecessary tests or procedures.

The definition of physician profiling "is the collection, analysis, and use of provider practice data using epidemiological methods" (McNeil, Pedersen, and Gatsonis, 1992). This analysis is conducted to ensure accountability and may lead to an increased quality of patient care. It shows the most promise as an educational tool and should never be used as a reprisal method against physicians who do not adhere to established practice standards. Only accurate, case-mix adjusted data should be used when analyzing health care practices (Piland & Lyman, 1999).

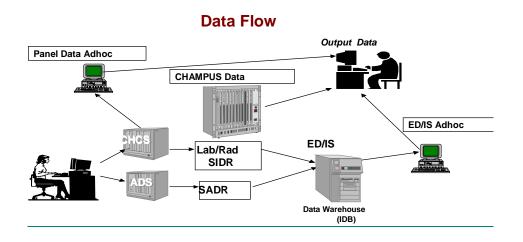
The Department of Defense Military Health System (MHS) is under constant pressure to decrease costs and increase operational efficiencies. In turn, the Army Medical Department (AMEDD) is being "challenged to meet the health care delivery mission with fewer real dollars, and the additional confounding variables of military medical personnel losses, increased deployment of military medical personnel, …, and a misalignment of the financial incentives with the managed care contractual language" (Sanders, Perry, Goodman, Campbell, Coker, &

Thorp, 2001, p. 7). Additionally, there has been an increase in health care cost inflation, which when considered with other dynamics has led to a decline in the overall worth of the Defense Health Program (DHP) budget, especially in the last three to four years (Personal Communication Denise Cuenin, 18 October 2000). With the need to control costs, BG Darrel Porr, Lead Agent, Region 3, Commander of the Southeast Regional Medical Command (SERMC) and Dwight David Eisenhower Army Medical Center, decided to support the increased use of Provider Perspectives in certain military treatment facilities (MTF) in Region 3. These facilities include Martin Army Community Hospital (MACH), Fort Benning, Georgia, Winn Army Community Hospital (WACH), Fort Stewart, Georgia, and the 20<sup>th</sup> Medical Group, Shaw Air Force Base, South Carolina. The expected outcomes of the increased use of this system are improved cost efficiencies.

Lieutenant Colonel (LTC) Derek Ziegler, the former Administrator of Clinical Services at Lead Agent, Region 3, conceived Provider Perspectives in 1996 as an answer to the Office of the Secretary of Defense for Health Affairs' (OSD-HA) desires for medical treatment facilities to practice medicine in a more cost efficient manner. The authority to build this profiling system was granted by the Department of Defense (DoD) Utilization Management Department. The underlying objectives of the project were the production of cost-efficient processes, an improvement of the quality of patient care, and the development of built-in standards or benchmarks with which to compare practice patterns. The benchmark standards utilized in the Provider Perspectives Program are derived from the National Committee on Quality Assurance (NCQA) and national health maintenance organization (HMO) standards of care (Pemberton, 1999).

Cost management and quality improvement concerns were the impetus for LTC Ziegler's construction of the population health management tool called Provider Perspectives. First, he addressed one of the many problems faced by organizations, which is gathering valid data from numerous sources. LTC Ziegler solved this quandary by designing Provider Perspectives to combine data from the Executive Decision/Information System (ED/IS), Civilian Health and Medical Program for the Uniform Services (CHAMPUS), and pharmaceutical data sources (Figure 1) (Pemberton, 1999, p. 23).

Figure 1
Summary of all Data Sources of Provider Perspectives

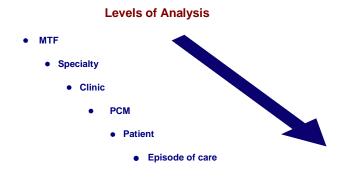


Data is input to the Ambulatory Data System (ADS), which captures outpatient encounters and the Composite Health Care System (CHCS), which is a system that captures ancillary service, inpatient, and outpatient information. This information is sent to the ED/IS data warehouse and is finally fed to the Provider Perspectives System. In addition, all CHAMPUS data is input to the Provider Perspectives system. The Provider Prospectives Program includes local, civilian, and regional benchmarks, and has the ability to compare specialties and clinics. All of the data are risk adjusted for age, gender, and severity of illness. Another positive aspect of this system is the

ability of the user to compare the physician practice patterns by individual members, physicians, clinics and hospitals. Additionally, the program affords the user the ability to drill down or "data mine" down to the most basic level: the episode of care. (Figure 2) (CEIS Advocate, 1999).

Figure 2.

Summary of Data Mining Level Capability.



## Conditions which prompted the study

Major (MAJ) Phillip Pemberton (1999) conducted a descriptive study on the positive affects Provider Perspectives could have on provider behavior if it was fielded in its stand-alone form at Martin Army Community Hospital, Fort Benning, Georgia. His study exclusively analyzed three years of data prior to fielding the profiling system (1996-1998). He analyzed provider practice patterns in the area of clinic visits and preventive medicine (cervical cancer screening, mammography screening, etc.). These areas were measured against the National Committee for Quality Assurance standards using Health Plan Employer Data and Information Set (HEDIS) 3.0's standards (Table 1).

The author's work will further MAJ Pemberton's study and intends to show that the implementation of Provider Perspectives had a significant affect on provider practice patterns and patient behavior. This will be accomplished by showing an asymmetrical relationship

between two time periods: the time prior to implementation of Provider Perspectives and the time after implementation of Provider Perspectives. The author's goal is to show that after the implementation of this program, there was a statistically significant change in provider practices, which led to altered patient demand for ER services after it was fielded not only at MACH, but also at Winn Army Community Hospital, Fort Stewart, Georgia. The study is longitudinal in nature. The time studied is October 1997 to June 2000. The focus is primarily on the Emergency Department visits per month, and outpatient visits per month in primary care clinics (Family Practice, Internal Medicine, Pediatrics, and the Primary Care Clinic). Secondly, cervical\_and mammogram screenings are studied to look at the increase in the number of screenings and the overall percentile achieved.

The objective of this analysis is to confirm that after the implementation and proper use of Provider Perspectives, there are statistically significant changes in provider practices. The change in patient behavior will be seen by a decline in the number of emergency room (ER) visits and an increase in the number of primary care outpatient (OP) visits. Additionally, cervical and mammogram screenings are studied to confirm that there is a statistically significant increase in these quality of care areas.

The shift in patient resource utilization from ER to OP visits can be extrapolated into a significant cost avoidance, using Medical Expense and Productivity Report System (MEPRS) cost, not only for the Military Treatment Facilities (MTF) in Region 3, but also for MTFs within the SERMC and possibly across the U.S. Army Medical Command (MEDCOM). The cost of the stand-alone systems fielded at Fort Benning, Fort Stewart, and Shaw Air Force Base and the contract to move the system to web-based application is \$435,000 (Personal Communication

with LTC Derek Ziegler, September 20, 2000). The bottom line of this study is to see if the \$435,000 spent by the Lead Agent is going to be worth the investment.

## Statement of the Question

Lead Agent, Region 3, has been the principal proponent in the development of this population-based health measurement tool. This program can analyze and profile many different provider practice measures. It is important to understand the reason this project focuses solely on the behavior of the provider. Kongstvedt (1997) states, "the practice behavior of physicians in a managed care organization (MCO) is the most important element in controlling cost and quality" (p. 299). Although the patient must come to the physician for the treatment of an illness, it is the provider that not only treats the patient, but also orders all ancillary services necessary to maintain a high standard of care (Fuchs, 1974).

With this premise in mind, it is paramount to ascertain the behavioral impact Provider Perspectives has had on the practice patterns of providers. Will the implementation of Provider Perspectives at Winn Army Community Hospital and Martin Army Community Hospital be associated with a decrease in the number of patients seen in the Emergency Department per month, and an increase in the number of outpatient visits per month? How much money will an MTF be able to cost avoid by seeing patients in a less expensive primary care setting versus an expensive emergency room visit? The cost avoidance and quality of care (through an increase in preventive measures) findings of this study are extremely important due to the large price tag for the Provider Perspectives software program, the need to demonstrate an increase in quality of health care, and to ensure that the program can meet expectations.

#### Literature Review

What has led the health care industry to the point of needing to invest hundreds of millions of dollars in information systems that improve quality and cost efficiency? The main impetus to curtail rising health care costs started in 1973 with the passage of the Health Maintenance Organization (HMO) Act. This piece of legislation's intent was to decrease the upward spiraling cost of health care by forcing every employer with more than 25 employees to offer an HMO along with other insurance companies as viable health care third party payers.

Further, in 1983, MEDICARE instituted a new type of system that forever changed the financial payment system for hospitals and physicians: Diagnosis Related Groups (DRG). Prior to DRGs, physicians were financially incentivized to keep patients in the hospital because they were paid on a daily or per diem basis. The longer the patients stayed in the hospital, the more money the provider was paid in the form of retrospective payments. This new payment system called prospective payments revolutionized medical payments by "providing incentives for the hospital to spend only what was needed to achieve an optimal patient care outcome" (Sultz & Young, 1999, p. 228). Under this payment system, hospitals and physicians were given a fixed payment based on a DRG, which included bundled prices based on a patient's condition, not on how much work (inpatient bed-days, x-rays, labs, etc.) the physician provided to the patient (Griffith, 1995).

With the ever decreasing federal health care budget and the increase in pressure from HMOs to find ways to treat patients in a more cost-affective, quality-enhancing manner, provider profiling has emerged as an affective tool to decrease the variation in provider practice behavior. Spoeri and Ullman (1997) conducted an extensive survey of physicians working for HMOs. This survey pointed out that 80 percent of the group practices used some sort of profiling tool and that

almost 60 percent of those groups provided feedback to the individual physician. The main driver in providing feedback is to change the physician's practice pattern. Modifying provider behavior is the key to cost avoidance. This is due to a direct correlation between physician practice patterns and controlling cost and quality (Kongstvedt, 1997).

This is a difficult task considering that physician medical training is heterogeneous in America with respect to the different techniques and methods taught in the curing process. Secondly, physicians are trained to be autonomous and in total control (Kongstvedt, 1997). Managed care business methods, particularly provider profiling, stand in direct conflict with a major part of a physician's training. Many health care professionals view this relationship as antagonistic in nature. Physicians feel that profiling takes away their decision-making capabilities by not allowing variance from the derived standard of care without being punished, because medicine is as much an "art," as it is a "science" (Kongstvedt, 1997).

Besides training, another difficult task is to identify areas within a health care organization where a large amount of money may be saved. The Emergency Room has been a focal point of different studies seeking to decrease provider practice pattern variation and patient utilization of the ER. Derlet and Young (1999) noted in their study of ER visits that up to 55 percent of visits to the ER were non-urgent, which means the patient could have utilized a more cost-efficient method. Unfortunately, health care organizations may not just send patients away who really do not require urgent care. The Emergency Medical Treatment and Active Labor Act (EMPTALA) states that all patients entering an ER must receive appropriate care, regardless of their ability to pay (Derlet & Young, 1999). Another means to avoid costs must be identified and provider profiling is a viable option to accomplish this stated goal.

Along with a need to decrease practice variation and save money came a big push to increase the quality of outcomes in health care. In 1984, Demming postulated "gains in quality attract new users and result in gains in efficiency and productivity, which translate into lower costs" (Meissenheimer, 1997, p. 12). To gain an appreciation of the affects of profiling, Hannan, Kilburn, Racz, Shields, and Chassin (1994) conducted a three-year study looking at patients receiving coronary arterial bypass surgery. During this study, there was a 21 percent reduction in mortality. After this data was risk-adjusted for age, sex, and patient acuity, the rate decreased to an astonishing 62 percent. In another study looking at overall outcomes of over 100,000 discharges at 30 different hospitals in Ohio, there was a large decrease in risk-adjusted mortality for many of the conditions that were profiled. In the previous study, a probable explanation for the decrease was the fact that mortality rates were made available to the public (Marshall, Shekelle, Leatherman, & Brook, 2000).

# <u>Purpose</u>

In the past few years, the Department of Defense has experienced a decrease in the worth of the DHP budget. When faced with this challenge and the knowledge that inflationary and health care costs are increasing, BG Porr was under pressure to find cost-efficient methods of providing health care to the beneficiaries enrolled in Region 3 medical treatment facilities. Therefore, Provider Perspectives was chosen as the informational system to track provider practice patterns.

This study will have two hypotheses. The null hypothesis in this study is "Implementation of Provider Perspectives had no affect on the utilization rate of beneficiaries seen in the Emergency Room and Primary Care Outpatient clinics." The alternate hypothesis is "Implementation of Provider Perspectives had a significant affect on the utilization rate of

beneficiaries seen in both the Emergency Room and the Primary Care Outpatient clinics." The independent variable to be studied is pre- and post-implementation of Provider Perspectives (zero and one). The dependent variable is the number of ER and outpatient Prime patient visits per month. Prime patients are patients who are enrolled in the Prime option of TRICARE, which is the DoD form of health insurance. The study data will attempt to show this significant relationship by using an Analysis of Variance (ANOVA) to prove a relationship exists between the number of patient visits per month before and after Provider Perspectives was implemented. Additionally, the data will show that the number of cervical screenings and mammograms increased significantly after Provider Perspectives was implemented; thereby, bolstering the hypothesis that this program can improve the quality of patient care.

Since BG Porr has spent \$435,000 on Provider Perspectives, it is incumbent to analyze whether the Department of Defense is getting a positive return on its investment. To determine this, the author's Graduate Management Project (GMP) suggests that a study of emergency room visits per month, and subsequently, the number of outpatient visits per month, will illustrate whether a significant relationship does exist between pre- and post-system implementation change in visits. If there were a change, it would suggest that this profiling system helped MACH's and WACH's providers better manage their patient panels and thereby caused a change in patient demand for ER services. Once MEPRS cost data is figured into the equation, the reader will be able to see that these facilities were able to utilize their resources in a more cost-efficient and quality enhancing manner. This illustration will be accomplished in two ways. First, by using (MEPRS) expense data and calculating a cost avoidance based on the decreased number of visits in the ER subsequent to the increase in the number of outpatient visits in the family practice, internal medicine, internal medicine, and pediatric clinics. Secondly, this shift in

resource usage, coupled with the empirical data showing an increase in preventive measures (cervical screenings and mammograms), will provide evidence that beneficiaries are receiving an increase in the quality of their care through continuity of care and better patient panel management by physicians.

#### **Methods and Procedures**

The Provider Perspectives program will provide the information on the number of Prime patients seen in the ER and the primary care outpatient clinics. This information will be measured by month and the time span of the study is October 1997 through June 2000 (Table 1).

#### Metrics to be Measured

Table 1

Emergency Departments Visits Per Month

Outpatient Visits in Primary Care Clinics Per Month (Family Practice, Internal Medicine, Pediatrics and Primary Care)

The independent variable will be dichotomous; 0 will indicate all visits prior to implementation and 1 will represent all visits that occurred after Provider Perspectives was implemented. The dependent variable will be continuous data showing the number of visits by Prime beneficiaries per month.

It is hypothesized that a change exists in the number of emergency room and outpatient visits after Provider Perspectives was implemented. If there is a correlation between the two groups, then the number of visits during the two time periods is likely to have changed after the program was put into operation. Therefore, change in the number of visits per month is a function of the time period being measured (pre- or post-implementation). The null and alternate hypotheses are stated below.

H(o): Differences in the number of visits are not associated with the time period.

y (pre-implementation) = y(post-implementation)

H(a): Differences in the number of visits are associated with the time period.

 $y(pre-implementation) \neq y(post-implementation)$ 

To analyze the data, an Analysis of Variance (ANOVA) will be employed and the significance level will be set at 0.05. An ANOVA test is used to compare the sample data to "see if two or more unknown population means are likely to be equal" (Sanders, et al., 1995, p. 416). Further, the <u>F</u> ratio is the test statistic of the ANOVA test. It shows the amount of variance that exists. If a difference between the population means exists, <u>F</u> >1, but if a difference does not exist the <u>F</u> ratio value is near 1. The calculated <u>p</u> value will be compared with the set alpha level  $(\alpha = 0.05)$  to either reject (calculated |<u>p</u> value|> | $\alpha$ /2|) or accept (calculated |<u>p</u> value|< | $\alpha$ /2|) the alternate hypothesis (Cooper & Schindler, 1998). Finally, a coefficient of correlation (<u>r</u>) will be used to assess the strength of the relationship between the number of monthly visits (y) and implementation time (x). The value <u>r</u> is measured on a scale -1.00 to +1.00. The closer <u>r</u> is to -1.00 or +1.00, the stronger the relationship between <u>x</u> and <u>y</u> (Sanders, 1995). The statistical program used to calculate the means, <u>F</u> values, and significance levels is the Statistical Program for the Social Sciences (SPSS) version 10.0.

Additionally, the author plans to employ ER and outpatient data from Blanchfield Army Community Hospital (BACH) as a control facility. This hospital is located at Fort Campbell, Kentucky, and has not implemented Provider Perspectives. This measure is being taken to provide more support for causation and to decrease the likelihood that any external variables or confounding factors, such as a MEDCOM-wide policy, might have caused the expected shift in utilization patterns. This Army hospital was chosen because of its overall size, its proximity to MACH and WACH, and the fact that it did not implement the Provider Perspectives program.

The author collected data from ED/IS for ER and primary care outpatient visits for Martin Army Community Hospital, Winn Army Community Hospital, and Blanchfield Army Community Hospital. The author had to obtain data from this source due to the inoperability of

Provider Perspectives at this time. The data was received in an Excel spreadsheet for the time period Oct 1997 – June 2000. It was divided up by month and by MEPRS codes, which allowed an analysis of specific clinic data. In the case of MACH, all data was sorted into four categories by MEPRS code: ER (BIAA) (Appendix A), Family Practice (BGAA) (Appendix C), Internal Medicine (BAAA) (Appendix E), and Pediatrics (BDAA) (Appendix G). For the dichotomous independent variable, the author then used a 1 to identify all months after implementation of Provider Perspectives at MACH (February 1999 – June 2000). Then SPSS was employed to conduct an ANOVA test on all four sets of data, along with a correlation assessment (r value).

The site-specific MEPRS cost for MACH and WACH used to calculate a cost avoidance is listed below.

Table 2

Average Clinic-Specific MEPRS Cost Data for Clinic Visits at MACH and WACH

|      | ER       | Family Practice | Pediatrics | Internal Medicine | Primary Care |
|------|----------|-----------------|------------|-------------------|--------------|
| MACH | \$195.22 | \$110.43        | \$74.09    | \$160.25          | \$88.46      |
| WACH | \$124.03 | \$100.20        | \$70.87    | \$95.30           | \$66.96      |

The author received the MEPRS cost data from the Chief of MEPRS at both MACH and WACH (Personal Communication with Jackie Ashby and Carol West, 21 March 2001). The author took the three fiscal years of cost for each clinic and averaged them. Since there are 33 months worth of data, more weight was given to fiscal years 98 and 99 (36.3% each) because they are full years (12 months) and only 27.4 % to the MEPRS cost for FY 00 (9 months).

Subsequently, the same separation and statistical methods were employed to the data from Winn Army Community Hospital (Appendices I, K, M, O, Q) and Blanchfield Army Community Hospital (Appendices S, U, W, Y, AA, AC, AE, AG, AI, AK) with one exception; both of these hospitals have a primary care clinic (BHAA). With respect to the dichotomous variables, at

WACH, a 1 was also used to indicate the time of implementation of Provider Perspectives (January 2000). Since Blanchfield was used as the control, the author used MACH's Provider Perspectives implementation time (February 1999) in labeling the independent variable. Therefore, April 1998 – Jan 1999 was labeled a 0 and Feb 1999 – June 2000 was labeled as a 1. The author did this for all Blanchfield clinics. Further, the same technique was applied again, but this time WACH's implementation time was Jan 2000. The author felt this was the optimal method to observe any change due to confounding factors.

With respect to BACH, the author did not include the time period Oct 97 – March 98. This is due to several factors. Mrs. Mary Arrington, Chief of Clinical Information at BACH, stated that during this time period the Corporate Executive Information System (CEIS), which is the predecessor to ED/IS, lost a lot of data from BACH and there were also data transfer problems during this time. She also stated that until April 1999, there was limited support for CEIS (Personal Communication with Mary Arrington, 2 April 2001).

After using SPSS to calculate the average means of the number of visits per month, the author will use site specific MEPRS cost data to calculate a cost avoidance by comparing the cost shifting that occurs between the ER and the outpatient clinics. This monthly cost will be extrapolated into an annual cost. The equations to be used to calculate the monthly cost avoidance are shown below.

## **Preimplementation**

(Number of ERVisits per month \* Associated MEPRS cost) – (Number of Family Practice Visits per month \* Associated MEPRS cost + Number of Internal Medicine Visits per month \* Associated MEPRS cost + Number of Pediatric Visits per month \* Associated MEPRS cost + Number of Primary Care Clinic Visits per month (only WACH) \* Associated MEPRS cost) = (+ cost incurred)

## **Postimplementation**

(Number of ERVisits per month \* Associated MEPRS cost) – (Number of Family Practice Visits per month \* Associated MEPRS cost + Number of Internal Medicine Visits per month \* Associated MEPRS cost + Number of Pediatric Visits per month \* Associated MEPRS cost + Number of Primary Care Clinic Visits per month \* Associated MEPRS cost + Number of Family Practice Visits per month (only WACH) \* Associated MEPRS cost) = (- cost avoided or + cost incurred)

After calculating the visits and the cost avoidance for the ER and the outpatient clinics, the author will employ similar separation techniques and apply the identical dichotomous indicators used for ER and OP visits to study cervical screening and mammogram data (Table 1).

Table 3

# Summary of Preventive Service Measures

| Mammogram Screening       |
|---------------------------|
| Cervical Cancer Screening |

The author had an ad hoc report generated from CHCS for MACH and WACH. The specifications for this report were the following:

- For cervical screenings, the report (Oct 97 June 00) was to identify all females 21-64 years of age who had received a pap smear, all duplicate screenings were deleted, and the data was broken down by the number of screenings per month.
- For mammograms, the report (Oct 97 June 00) was to identify all females 52-69 years of age who had received a mammogram, all duplicate screenings were deleted, and the data was broken down by the number of screenings per month.

The author will attempt to show statistical significance between the two times (pre- and post-implementation). The numbers that will be analyzed will be the percentage of procedures conducted per month. This number will be calculated three ways:

- For cervical screenings, the number of procedures conducted per month will be divided by the population within the specified parameters and by three. The denominator contains a three because HEDIS standards state that a female must have the test once every three years.
- For mammograms using the TRICARE standard, the number of procedures conducted per month will be divided by the population within specified parameters. This is done in this manner because TRICARE standards state that a female between 52-69 will have a mammogram annually.
- For mammograms using the HEDIS standard, the number of procedures conducted per month will be divided by the population within specified parameters and two. The denominator contains a two because HEDIS standards state that a female between 52-69 will have a mammogram every two years.

Subsequently, the number of cervical screenings and mammograms will be grouped by quarters (four per year). The procedure percentages will be averaged to arrive at a quarterly total. This percentage will be compared to the established 50<sup>th</sup> percentile benchmark standards as set forth by the National Committee for Quality Assurance. The State of Managed Care Quality Report (2000) states that to reach the 50<sup>th</sup> percentile standard in breast cancer screenings, a health care facility must be conducting mammograms on at least 73.4 percent of their beneficiary population. The standard for cervical screenings is slightly lower: 71.8 percent (NCQA, 2000).

#### Limitations

There were some limitations noted by the author. First, the two military treatment facilities being analyzed did not have the program for the same amount of time. Martin Army Community Hospital employed this program from February 1999 – June 2000 and Winn Army Community Hospital had only six months worth of data, January 2000 – June 2000. This made it difficult to see if Provider Perspectives was equally effective at both military treatment facilities. Another limitation was the data from BACH. As will be explained in the methods section, six months of data had to be deleted due to suspect accuracy. It must be noted that in March 99, MACH implemented an ER triage system, which was used to divert patients from the ER to primary care clinics (Personal Communication with COL Ken Kerchief on 18 April 2001). Also, this study does not look at physician staffing, which could have an affect on the access to care.

With respect to the quality analysis portion of the study, the author was not able to exclude women who had previously been diagnosed with breast cancer from the mammogram study. Finally, WACH did not start tracking cervical screenings in CHCS until October 2000. Ultimately, this meant that this study did not include an analysis of cervical screenings from this facility.

#### Reliability and Validity

The validity and reliability of this study depend on the accuracy of the data that is input to the various sources, such as CHCS, CEIS, and CHAMPUS. The data is reliable and accurate from the standpoint that Provider Perspectives captures only Prime beneficiaries, who are enrolled in the TRICARE Prime option. Additionally, the author tried to discount any confounding factors by using BACH as a control.

# **Ethical Considerations**

Patient confidentiality is paramount in any study involving health care. The Privacy Act of 1974 serves as the guiding policy on this issue. If any patient's social security number is obtained while mining for data, it will either be discarded or scrambled. Physician privacy is also essential when conducting provider profiling. The medical director should only know individual physician information. If this information was released, it could be viewed as an invasion of privacy and buy-in from the providers could be very difficult to obtain (Piland & Lyman, 1999).

#### The Results

The study showed that a statistically significant difference exists between the number of beneficiary visits to the emergency room and outpatient clinics (dependent variables) and the preand post-Provider Perspectives implementation time periods at both Winn Army Community Hospital and Martin Army Community Hospital. Data on outpatient visits were obtained from ED/IS. Additionally, MEPRS cost data calculated in the methods section were used to show a cost savings exists (Table 2).

# Resource Utilization Analysis

The findings for Martin Army Community Hospital were statistically significant and are shown below (Table 4).

Table 4

Mean of clinic visits at Martin Army Community Hospital pre- and post-implementation of Provider Perspectives

| Martin Army Com   |          |                 |           |         |         |             |
|-------------------|----------|-----------------|-----------|---------|---------|-------------|
|                   |          |                 | Increase  |         |         |             |
|                   | Visits   |                 | or        |         |         |             |
|                   | Prior to |                 | Decrease  |         |         | Pearson's   |
|                   | P2       | Visits After P2 | in Visits | F Value | P Value | Coefficient |
|                   |          |                 |           |         |         |             |
|                   |          |                 |           |         |         |             |
| Emergency Room    | 1911     | 1711            | -200      | 6.93    | 0.013   | -0.427      |
| Family Practice   | 4135     | 5081            | 946       | 35.71   | p<.001  | 0.732       |
| Pediatrics        | 1289     | 1826            | 537       | 57.58   | p<.001  | 0.806       |
| Internal Medicine | 424      | 1020            | 596       | 77.1    | p<.001  | 0.845       |

It is apparent from the table that the monthly visits in the ER declined and subsequently, the primary care clinics' usage increased. Provider Perspectives did have a significant affect on the number of clinic visits in both the ER and all of the primary care clinics. Therefore, in the case of MACH, the alternate hypothesis should be accepted and the null hypothesis rejected.

Most of the findings for Winn Army Community Hospital were statistically significant and are shown below (Table 5)

Table 5

Mean of clinic visits at Winn Army Community Hospital pre- and post-implementation of 
Provider Perspectives

| Winn Army Comm. Hospital Monthly Visits and Statistical Values |          |                 |           |         |         |             |  |  |
|--|----------|-----------------|-----------|---------|---------|-------------|--|--|
|  |          |                 | Increase  |         |         |             |  |  |
|  | Visits   |                 | or        |         |         |             |  |  |
|  | Prior to |                 | Decrease  |         |         | Pearson's   |  |  |
| Clinics  | P2       | Visits After P2 | in Visits | F Value | P Value | Coefficient |  |  |
|  |          |                 |           |         |         |             |  |  |
|  |          |                 |           |         |         |             |  |  |
| Emergency Room   | 2167     | 1231            | -936      | 22.173  | p<.001  | 0.646       |  |  |
| Family Practice  | 2927     | 3171            | 244       | 1.396   | 0.246   | 0.208       |  |  |
| Pediatrics   | 1470     | 1226            | -244      | 6.65    | 0.015   | 0.42        |  |  |
| Internal Medicine  | 828      | 896             | 68        | 1.519   | 0.227   | 0.216       |  |  |
| Primary Care   | 2373     | 3171            | 798       | 13.44   | 0.001   | 0.55        |  |  |

As the table above indicates, the monthly visits in the ER declined. This decline was even more significant than MACH's and most of the primary care clinics had an increased utilization by patients. In three of the clinics at WACH, the alternate hypothesis should be accepted. Although the Pediatric Clinic visits did show statistical significance, the visits declined, which is the opposite of what the author expected. Finally, the null hypothesis should be accepted in the Family Practice and Internal Medicine Clinics. It should be noted that the monthly visit totals did increase, which is what was expected.

Table 6

Mean of clinic visits at Blanchfield Army Community Hospital pre- and post-implementation of Provider Perspectives

| Blanchfield Army Comm. Hospital Monthly Visits and Stat. Values (Using MACH's Time) |          |                 |           |         |         |             |  |  |
|---|----------|-----------------|-----------|---------|---------|-------------|--|--|
|   |          |                 | Increase  |         |         |             |  |  |
|   | Visits   |                 | or        |         |         |             |  |  |
|   | Prior to |                 | Decrease  |         |         | Pearson's   |  |  |
| Clinics   | P2       | Visits After P2 | in Visits | F Value | P Value | Coefficient |  |  |
|   |          |                 |           |         |         |             |  |  |
|   |          |                 |           |         |         |             |  |  |
| Emergency Room  | 1871     | 2267            | 396       | 6.46    | 0.018   | 0.453       |  |  |
| Family Practice   | 7248     | 9507            | 2259      | 17.521  | p<.001  | 0.642       |  |  |
| Pediatrics  | 1032     | 610             | -422      | 8.144   | 0.009   | -0.496      |  |  |
| Internal Medicine   | 1986     | 1520            | -466      | 19.16   | p<.001  | -0.659      |  |  |
| Primary Care  | 1199     | 1445            | 246       | 0.653   | 0.427   | 0.16        |  |  |

To understand the table above, the reader must recall that the author used the implementation time of Provider Perspectives at Martin Army Community Hospital (Feb. 1999). The author used a 1 to indicate post implementation in the dichotomous independent variable (Appendices S, U, W, Y, & AB). The scientific reason for using BACH as a control and imposing MACH's implementation time was to account for any confounding factors that might affect patient shifting from the ER to the primary care clinics, such as a MEDCOM-wide policy to increase access to health care.

The data (Table 6) show the monthly visits in the ER and two primary clinics, Family Practice and Primary Care, but only Family Practice was found to have a statistically significant difference between the studied periods (Table 6). The Pediatric Clinic and Internal Medicine clinic visits also showed a statistically significant change but unexpectedly, there was a decrease in the number of patient visits.

Table 7

Mean of clinic visits at Blanchefield Army Community Hospital pre- and post-implementation of Provider Perspectives

| Blanchfield Army Comm. Hosp.Monthly Visits and Stat. Values (Using WACH's Imp.Time) |          |                 |           |         |         |             |  |
|---|----------|-----------------|-----------|---------|---------|-------------|--|
|   |          |                 | Increase  |         |         |             |  |
|   | Visits   |                 | or        |         |         |             |  |
|   | Prior to |                 | Decrease  |         |         | Pearson's   |  |
| Clinics   | P2       | Visits After P2 | in Visits | F Value | P Value | Coefficient |  |
|   |          |                 |           |         |         |             |  |
|   |          |                 |           |         |         |             |  |
| Emergency Room  | 2111     | 2156            | 45        | 0.051   | 0.823   | 0.045       |  |
| Family Practice   | 8292     | 9993            | 1701      | 5.23    | 0.031   | 0.416       |  |
| Pediatrics  | 786      | 698             | -88       | 0.197   | 0.661   | -0.088      |  |
| Internal Medicine   | 1741     | 1524            | -217      | 1.872   | 0.183   | -0.264      |  |
| Primary Care  | 1285     | 1596            | 311       | 0.777   | 0.386   | 0.174       |  |

The author used the implementation time of Provider Perspectives at Winn Army Community Hospital (Jan 2000). As in the previous study of BACH, the author used a 1 to indicate post implementation in the dichotomous independent variable (Appendices AC, AE, AG, AI, & AK). The numbers in the table above (Table 7) changed from Table 6 because the author applied the implementation time of Provider Prospectives at WACH, which was only six months versus 17 months at MACH. The shift in all of the clinics, including the ER, was less statistically significant.

When the WACH implementation time was applied to study BACH's data, the ER visits only increased by an average of 45 visits per month. The trends in all of the primary care clinics have the same trends as in the table with the MACH implementation time, but with the exception of family practice, none of them showed any statistical significance.

Both of the Blanchfield tables are very significant because they aid in the bolstering the hypothesis that Provider Perspectives in large part caused a change in provider behavior and patient utilization of the correct medical resources.

## Cost Avoidance Analysis

Although, the data in the previous section showed that the alternate hypothesis of this paper is true, it is important to put this information to some tangible use. In health care, money is a very tangible asset and any time a cost can be avoided or money saved, it is a very welcome event. In this section, the author will attempt to show that by causing a patient shift to utilizing a less expensive resource, the primary care clinics, from the more expensive ER, cost savings could be realized. The equations below, along with MEPRS cost (Table 2) were used to calculate if a cost avoidance did, in fact, exist at both MACH and WACH.

# **Preimplementation**

(Number of ERVisits per month \* Associated MEPRS cost) – (Number of Family Practice Visits per month \* Associated MEPRS cost + Number of Internal Medicine Visits per month \* Associated MEPRS cost + Number of Pediatric Visits per month \* Associated MEPRS cost + Number of Primary Care Clinic Visits per month (only WACH) \* Associated MEPRS cost) = (+ cost incurred)

#### **Postimplementation**

(Number of ERVisits per month \* Associated MEPRS cost) – (Number of Family Practice Visits per month \* Associated MEPRS cost + Number of Internal Medicine Visits per month \* Associated MEPRS cost + Number of Pediatric Visits per month \* Associated MEPRS cost + Number of Primary Care Clinic Visits per month \* Associated MEPRS cost + Number of Family Practice Visits per month (only WACH) \* Associated MEPRS cost) = (- cost avoided or + cost incurred)

Table 8

Cost-avoidance analysis for Martin Army Community Hospital

| Martin Army Com   |             |                 |          |                |                |              |
|-------------------|-------------|-----------------|----------|----------------|----------------|--------------|
|                   |             |                 |          |                |                |              |
|                   | Visits      |                 | MEPRS    | Cost Prior to  | Cost after     |              |
|                   | Prior to P2 | Visits After P2 | cost     | Implementation | Implementation | Difference   |
| Emergency Room    | 1911        | 1711            | \$195.22 | \$373,065.42   | \$334,021.42   | -\$39,044.00 |
| Family Practice   | 4135        | 5081            | \$110.43 | \$456,628.05   | \$561,094.83   | \$104,466.78 |
| Pediatrics        | 1289        | 1826            | \$74.09  | \$95,502.01    | \$135,288.34   | \$39,786.33  |
| Internal Medicine | 424         | 1020            | \$160.25 | \$67,946.00    | \$163,455.00   | \$95,509.00  |
| Total             |             |                 |          | \$993,141.48   | \$1,193,859.59 | \$200,718.11 |

In the cost-avoidance study, the author was able to show that although \$39,000 was avoided in the Emergency Room, costs increased in all of the primary care clinics. Overall, there was a \$200,000 increase in the cost of health care at MACH.

Table 9

<u>Cost-avoidance analysis for Winn Army Community Hospital</u>

|                       | Visits      |                 | MEPRS    | Cost Prior to  | Cost after     |               |
|-----------------------|-------------|-----------------|----------|----------------|----------------|---------------|
| Clinic                | Prior to P2 | Visits After P2 | cost     | Implementation | Implementation | Difference    |
| <b>Emergency Room</b> | 2167        | 1231            | \$124.03 | \$268,773.01   | \$152,680.93   | -\$116,092.08 |
| Family Practice       | 2927        | 3171            | \$100.20 | \$293,285.40   | \$317,734.20   | \$24,448.80   |
| Pediatrics            | 1470        | 1226            | \$70.87  | \$104,178.90   | \$86,886.62    | -\$17,292.28  |
| Internal Medicine     | 828         | 896             | \$95.30  | \$78,908.40    | \$85,388.80    | \$6,480.40    |
| Primary Care          | 2373        | 3171            | \$66.96  | \$158,896.08   | \$212,330.16   | \$53,434.08   |
| Total                 |             |                 |          | \$904,041.79   | \$855,020.71   | -\$49,021.08  |

The cost avoidance study conducted using WACH data indicates that the shift of inpatients from the ER to the primary care clinics allowed Winn to avoid \$49,000 per month.

This is a positive event, but even more encouraging is that the study shows that a significant cost avoidance occurred after the implementation of Provider Perspectives (Table 9).

## **Quality Indicators Analysis**

The results of the analysis of the chosen preventive medicine indicators, cervical screenings and mammograms, are shown below (Tables 10, 11). These results were not found to be statistically significant in the direction the study had hypothesized. The data for this analysis was obtained from CHCS (Appendix AM). The quality analysis first looked at the cervical screenings at MACH, since WACH cervical screening data was not available.

Table 10

Quality analysis of cervical screenings at Martin Army Community Hospital

| Martin Army Comm. Hosp.Monthly Cervical Screenings with HEDIS Standards |                        |                     |  |         |         |                          |  |
|---|------------------------|---------------------|--|---------|---------|--------------------------|--|
| Medical Treatment<br>Facility   | Percent<br>Prior to P2 | Percent After<br>P2 | Increase<br>or<br>Decrease<br>in Percent | F Value | P Value | Pearson's<br>Coefficient |  |
| Martin ACH  | 264                    | 195                 | -69                                      | 11.979  | 0.002   | -0.528                   |  |

This chart illustrates that the number of cervical screenings decreased significantly (Appendix AN), but the positive side to this illustration is that during the 33 months that were studied, MACH was consistently above the HEDIS benchmark standard (72 percent) for cervical screenings (NCQA, 2000) (Appendix AW).

The second quality indicator, mammograms, was analyzed using both WACH and MACH data (Appendices AO, AQ, AS, AU). In this analysis, both the HEDIS and TRICARE standards were analyzed. The reason for this additional standard was that HEDIS standards require a female between 52 and 69 to receive a mammogram once every two years; TRICARE standards for the same age group are once every year.

Table 11

<u>Table showing a quality analysis of mammograms at MACH and WACH using HEDIS and TRICARE standards</u>

| MACH and WACH Mammograms with Different Benchmark Standards Applied |               |                        |                     |  |         |         |                          |
|---|---------------|------------------------|---------------------|--|---------|---------|--------------------------|
| Medical Treatment   | Standard Used | Percent<br>Prior to P2 | Percent After<br>P2 | Increase<br>or<br>Decrease<br>in Percent | F Value | P Value | Pearson's<br>Coefficient |
|   |               |                        |                     |  |         |         |                          |
| MACH ACH  | TRICARE       | 112                    | 69                  | -43                                      | 26.496  | 0.001   | -0.679                   |
| WACH ACH  | TRICARE       | 88                     | 91                  | 3  | 0.044   | 0.836   | 0.038                    |
| MACH ACH  | HEDIS         | 212                    | 137                 | -75                                      | 16.268  | <.001   | -0.587                   |
| WACH ACH  | HEDIS         | 170                    | 182                 | 12                                       | 0.343   | 0.562   | 0.105                    |

This table indicates that the percentage of mammograms conducted at MACH dropped significantly after Provider Perspectives was implemented (Appendices AP, AR). Conversely, the percentage of tests conducted at WACH did increase, although not statistically significant degree (Appendices AR, AT).

#### **Discussion**

The author believes that the Provider Perspectives system caused physicians to monitor their empanelled patients more closely, and encouraged their patients to utilize the primary care clinics. The results of this study bolster this conclusion. There was a significant decrease in the number of emergency room visits, which are more costly than primary care visits (Table 2).

These results are particularly important in today's military health care environment, due to the overlying need to find methods to save money and utilize all resources in an optimal manner. Provider Perspectives results at MACH and WACH promulgate the notion that this system will encourage physicians to better manage their patients. This profiling system has the potential to improve the health of the enrolled Prime beneficiary population by allowing providers to closely monitor their empanelled population, affect their health care resource utilization patterns, and provide continuity of care. This is one of the main reasons this tool was accepted at MACH because the emphasis is not placed upon physician scrutiny, it is on patient resource utilization and behavior. Therefore, Provider Perspectives has the potential to aid the physician at the level, which can optimize resources the most; the health care decision node (Pemberton, 1999).

The results bare out the expected findings. At MACH, the alternate hypothesis was in fact true. For example, the results of a means plot and regression line analysis of the ER indicates there is a negative correlation between pre- and post-implementation of Provider Perspectives (Appendix B). An ANOVA calculated by SPSS indicates the relationship between the two time periods is significant with  $\underline{F} = 6.932$  and  $\underline{p} = 0.013$  (Appendix B). This negative correlation was confirmed to exist ( $\underline{r} = -0.427$ ) (Appendix B). These values indicate that the decline in the number of ER visits at MACH is less likely to be due to chance alone.

The primary care clinic data at MACH also indicated a statistically significant increase in the number of patient visits per month at all of the clinics (Table 4). For example, the means plot for family practice indicates a significant increase in visits from an average of 4,135 per month to 5,080, an increase of 945 patients per month (Appendix B). The large statistical significance can be observed in the  $\underline{F}$  value = 35.714 and  $\underline{p}$  < .001 (Appendix D).

Additionally, the Internal Medicine Clinic visits increased considerably after implementation of the profiling system. There was a 20-fold increase in the means average between the two time periods: 423 to 1020. The  $\underline{F}$  value = 77.1 and the  $\underline{p}$  < .001. The means plot shows a definite positive correlation ( $\underline{r}$  = .845) (Appendix F).

Finally, the Pediatric Clinic at MACH showed statistical significance in an average 15-fold (1,288 to 1,825) increase in visits per month after provider perspectives was implemented. The means plot indicates a strong positive correlation exists ( $\underline{r} = .806$ ). Further bolstering the argument for statistical significance was the ANOVA values:  $\underline{F} = 57.58$  and  $\underline{p} < .001$  (Appendix H).

In each clinic at MACH, the alternate hypothesis should be accepted. Upon initial glance, it appears that ER visits decreased and primary care visits increased. This cursory information coupled with the statistical analysis information bares out that implementation of Provider Perspectives did have a significant affect on the number of clinic visits in both the ER and all of the primary care clinics. Therefore, in the case of MACH, the alternate hypothesis should be accepted and the null hypothesis rejected.

Winn Army Community Hospital had similar findings to those at MACH. For instance, the results of a means plot and regression line analysis of the ER indicate there is a negative correlation between pre- and post-implementation of Provider Perspectives (Appendix D). An

ANOVA was calculated by SPSS and indicates that the relationship between the two time periods was significant with an  $\underline{F} = 6.932$  and a  $\underline{p} = 0.013$  (Appendix D). Pearson's correlation coefficient indicates that there is a linear association ( $\underline{r} = -0.427$ ) (Appendix D). This points to the fact that chance had little to do with the decline in the number of ER visits. The analysis bears out that Provider Perspectives had a significant affect on utilization patterns.

The primary care clinic's data at WACH indicated a statistically significant increase in the average number of patient visits per month at two of the four clinics (Table 5). For example, the means plot for Primary Care indicates a significant increase in visits from an average of 2,373 per month to 3,171, an increase of 798 patients per month (Appendix D). The large statistical significance can be observed by the  $\underline{F}$  value = 13.44 and  $\underline{p}$  = .001 (Appendix D). The Pediatric Clinic visits showed a statistically significant change too, but in an unexpected way; there was a decrease in the number of patient visits after implementation of the profiling system from 1,470 to 1,226. This is a decrease of 244 patients. Further, the significance can be seen in the  $\underline{F}$  value = 6.65 and the  $\underline{p}$  = .015. The means plot indicates that a very strong association exists ( $\underline{r}$  = .845) (Appendix F).

Finally, the Family Practice and Internal Medicine Clinics both showed an increase in the number of patient visits per month, but they were not statistically significant (Appendices L, M). The threshold for significance (p = .05) was not reached in either Family Practice (p = .246) or Internal Medicine (p = .227).

In three of the clinics at WACH, the alternate hypothesis should be accepted. Although the Pediatric Clinic visits did show statistical significance, the visits declined which is opposite of what the author expected. This is due to the assumption that the pediatric patients shifted from the ER would utilize the Pediatric Clinic. Instead of the Pediatric Clinic, these patients may have

been enrolled in Family Practice and been part of the significant increase. Finally, the null hypothesis should be accepted in the Family Practice and Internal Medicine Clinics, but it should be noted that the monthly visit totals did increase, which is what was expected.

Before fully implementing Provider Perspectives, it was important to show that there is a decreased likelihood that any confounding variables could have affected clinic usage rate. Therefore, this study employed BACH as a control. The data (Table 6) indicates the monthly visits in BACH's ER increased by 396 patients per month after the time that Provider Perspectives was implemented at MACH. The BACH ER results of a means plot and regression line analysis indicate that there is a negative correlation between pre- and post-implementation of Provider Perspectives (Appendix T). An ANOVA was calculated by SPSS and indicates that a significant relationship exists ( $\underline{F} = 6.46$  and a  $\underline{p} = 0.018$ ) (Appendix T). Pearson's correlation coefficient indicates that there is a linear association ( $\underline{r} = 0.453$ ) (Appendix T).

Two primary clinics were observed to have an increase in patient visits per month; Family Practice and Primary Care, but only the increase in Family Practice was found to have statistical significance (Table 6). For example, the means plot for Family Practice indicates a significant increase in visits from an average of 7,248 per month to 9,507, an increase of 2,259 patients per month (Appendix V). The large statistical significance can be observed in the  $\underline{F}$  value = 13.44 and  $\underline{p}$  = .001 (Appendix V). Although, the Primary Care Clinic had an increase in the average number of patients (246/month), this was not found to be statistically significant ( $\underline{F}$  = .653 and  $\underline{p}$  = .427) (Appendix AB).

Interestingly, after applying the MACH implementation time of Provider Perspectives to BACH, the Pediatric Clinic and Internal Medicine visits showed a statistically significant decrease in the number of patient visits. Internal Medicine had an average decrease of 466

patient visits per month, which yielded  $\underline{F} = 19.16$  and  $\underline{p} < .001$  (Table 6) (Appendix X). The change in the Pediatric Clinic was very similar with a statistically significant average patient decrease of 422 ( $\underline{F} = 8.144$  and  $\underline{p} = .009$ ) (Table 8) (Appendix Z).

Similar results were obtained when the author imposed WACH's Provider Perspectives implementation time onto BACH's data. The shift in all of the clinics, including the ER, was less statistically significant. When the WACH implementation time was applied to study BACH's data, the ER visits only increased by an average of 45 visits per month which is not significant ( $\underline{F}$  = .051 and  $\underline{p}$  = .823) (Appendix AD). The trends in all of the primary care clinics have the same trends as in the table with the MACH implementation time, but none of them showed any statistical significance. One explanation for this failure to obtain statistical significance is the unacceptable decrease in statistical power associated with the decrease in sample size.

Both of the Blanchfield tables (6 & 7) are very significant because they aid in bolstering the hypothesis that no confounding factors such as a MEDCOM-wide policy caused a shift in patient resource utilization and Provider Perspectives, in large part, affected a change in provider behavior and patient utilization of the correct medical resources. Provider Perspectives did influence a significant change in patient utilization (visits/month) of health care resources. At both MACH and WACH, a statistically significant decrease in ER usage was observed (Appendices B, J).

Consequently, along with a shift to proper resource utilization, a cost avoidance can be realized and, indeed, at MACH and WACH, this was accomplished in the ER in the amounts of \$39,000 and \$116,000, respectively. At MACH, there was an overall monthly operating increase of \$200,000. This would be troubling if the patient shift from the ER to the primary care clinics had occurred in a 1:1 fashion, but it occurred on a 1:20 basis. For every one patient shifted out of

the ER, 20 patients were seen in the primary care clinics. Therefore, this points out that even though the cost went up, so did access to care.

At Winn, the study showed slightly different results, but just as noteworthy. For every one patient visit to the ER avoided, there was one seen in a primary care clinic (1:1). By using the MEPRS cost, a significant monthly cost avoidance was realized; \$49,000 per month (Table 9). This monetary figure is very important because one of the author's initial intents was to show that BG Porr, Lead Agent, Region 3 had received a positive return on his investment. In fact, when the monthly cost avoidance at Winn is extrapolated out to an annual total (\$588,000), this would be more than the current cost for Provider Perspectives (\$435,000). In fact, this system would pay for itself in nine months if only deployed exclusively at WACH.

To gauge the affect of Provider Perspectives on quality measures, SPSS was employed to determine statistical significance. In the case of cervical screenings at MACH, there was a decrease in the average percent of monthly mammograms by 69 percent. This was a significant decrease ( $\underline{F}$ =11.979 and  $\underline{p}$  = .002) (Table 10). Although, the study does not directly look at why there was a significant decrease, a noteworthy point is that when applying the HEDIS standards, the quality of care was above the 50<sup>th</sup> percentile (Appendix AW). When MACH is considered at the institution level, the 50<sup>th</sup> percentile threshold was not reached in MAJ Pemberton's study (Pemberton, 1999).

The other quality measure, mammograms, was also analyzed with mixed results. In the case of this preventive test, both HEDIS and TRICARE standards were used, and the 50<sup>th</sup> HEDIS percentile was applied to both (Appendix AX, AY). The TRICARE and HEDIS standards for cervical screenings are the same, which is one screening annually after age 18. With respect to

mammograms the TRICARE standard is one mammogram annually after age 50. The HEDIS mammogram standard is one mammogram every two years after age 52 (Humana, 2001).

At Martin Army Community Hospital, there was a significant decrease in the average monthly percentage of mammograms using both standards (Table 11), but it should be noted that the HEDIS data set met the HEDIS 50<sup>th</sup> percentile goal (73%). When applying the more stringent TRICARE standards, the HEDIS benchmark was met in only six of eleven quarters studied (Appendix AX).

At Winn Army Community Hospital, Provider Perspectives seems to have had a positive affect on the number of females receiving mammograms. Although, SPSS did not show statistical significance using either HEDIS or TRICARE standards (Table 11), there was an increase in the number of mammograms. When the percentage of women receiving mammograms (HEDIS and TRICARE standards) was compared to the HEIDS 50<sup>th</sup> percentile benchmark, both sets of data were consistently above the 50<sup>th</sup> percentile threshold for all 33 months.

This study has concluded that a strong probability exists that Provider Perspectives had a significant affect on physician practice patterns and patient behavior, which was shown by decreased ER and increased Primary Care Clinic utilization. This proper resource utilization was extrapolated to a significant cost avoidance at WACH and an increase in access at MACH. Finally, the quality analysis showed that Provider Perspectives did not have a positive statistically significant affect on cervical and mammogram screenings.

#### **Conclusions and Recommendations**

The alternate hypothesis in this study was "Implementation of Provider Perspectives had a significant affect on the utilization rate of beneficiaries seen in both the Emergency Room and the Primary Care Outpatient clinics." This hypothesis was supported using SPSS and should be accepted. In view of these findings, the author recommends that Provider Perspectives be adopted and sufficient resources applied to convert to a web-based application. When adopted, leaders should use Provider Prospectives as an indicator method, not a reprisal tool. Since Provider Perspectives was successful at two MTFs in Region 3, and its educational and cost-avoidance benefits were realized, there should be strong consideration given to fielding this program throughout Region 3 and the Military Health System (MHS).

Currently, another provider profiling tool under development in the Department of Defense is the Air Force's executive decision-making tool called the Population Health Operational Tracking and Optimization System (PHOTO). Both the Provider Perspectives and PHOTO have similar capabilities (Personal Communication with Major Scott Corcoran, April 14, 2001). Since the DoD has one goal, to have the best population-based health assessment tool, there should be extensive collaboration conducted between MEDCOM and the Air Force to develop a system combining features of both systems to create a superior assessment tool for the DoD. Further, the TRICARE Management Activity should conduct a formal evaluation to determine the most cost-efficient manner to merge these two systems.

Further, as an alternate method of verifying the findings and conclusions of this study, the author would recommend that a follow on study be conducted. This study might address the following areas: Whether the implementation of Provider Perspectives increased the number of

patients seen per physician, decreased the number of referrals to civilian providers, decreased the amount paid in medical claims by CHAMPUS, and decreased pharmacy costs per patient.

Presently, the main beneficiaries of the success of this profiling program are two groups:

Patients and Region 3. The patients are the main recipients of this program. The quality of their care will increase due to physicians monitoring their empanelled beneficiary's health status and providing care in a more appropriate setting. The second beneficiary of a positive outcome of this program is Region 3. If fielded in all hospitals in Region 3, a large cost avoidance could be realized throughout the region. This study has taken the initial steps in showing that a significant cost avoidance and an increase in access to quality health care can occur with the proper use of Provider Prospectives.

#### **Appendices**

- A. Martin Army Community Hospital Emergency Room Visits Data
- B. Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of MACH ER Visits Data
- C. Martin Army Community Hospital Family Practice Clinic Visits Data
- D. Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of MACH Family Practice Visits Data
- E. Martin Army Community Hospital Internal Medicine Clinic Visits Data
- F. Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of MACH Internal Medicine Clinic Visits Data
- G. Martin Army Community Hospital Pediatric Clinic Visits Data
- H. Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of MACH Pediatric Clinic Visits Data
- I. Winn Army Community Hospital Emergency Room Visits Data
- J. Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of WACH ER Visits Data
- K. Winn Army Community Hospital Family Practice Clinic Visits Data
- L. Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of WACH Family Practice Visits Data
- M. Winn Army Community Hospital Internal Medicine Clinic Visits Data
- N. Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of WACH Internal Medicine Clinic Visits Data
- O. Martin Army Community Hospital Pediatric Clinic Visits Data

- P. Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of WACH Pediatric Clinic Visits Data
- Q. Winn Army Community Hospital Primary Care Clinic Visits Data
- R. Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of WACH Primary Care Clinic Visits Data
- S. Blanchfield Army Community Hospital ER Visits with Martin Army Community Hospital Implementation Time (Feb. 1999) Imposed
- T. Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of BACH ER Visits Data with MACH Implementation Time (Feb. 1999) Imposed
- U. Blanchfield Army Community Hospital Family Practice Clinic Visits with Martin Army Community Hospital Implementation Time (Feb. 1999) Imposed
- V. Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of BACH Family Practice Data with MACH Implementation Time (Feb. 1999) Imposed
- W. Blanchfield Army Community Hospital Internal Medicine Clinic Visits with Martin Army Community Hospital Implementation Time (Feb. 1999) Imposed
- X. Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of BACH Internal Medicine Data with MACH Implementation Time (Feb. 1999) Imposed
- Y. Blanchfield Army Community Hospital Pediatric Clinic Visits with Martin Army Community Hospital Implementation Time (Feb. 1999) Imposed
- Z. Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of BACH Pediatric Clinic Data with MACH Implementation Time (Feb. 1999) Imposed
- AA. Blanchfield Army Community Hospital Primary Care Clinic Visits with Martin Army Community Hospital Implementation Time (Feb. 1999) Imposed
- AB. Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of BACH Primary Care Visits Data with MACH Implementation Time (Feb. 1999) Imposed

- AC. Blanchfield Army Community Hospital ER Visits with Winn Army Community Hospital Implementation Time (Jan. 2000) Imposed
- AD. Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of BACH ER Visits Data with WACH Implementation Time (Jan. 2000) Imposed
- AE. Blanchfield Army Community Hospital Family Practice Clinic Visits with Winn Army Community Hospital Implementation Time (Jan. 2000) Imposed
- AF. Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of BACH Family Practice Visits Data with WACH Implementation Time (Jan. 2000) Imposed
- AG. Blanchfield Army Community Hospital Internal Medicine Clinic Visits with Winn Army Community Hospital Implementation Time (Jan. 2000) Imposed
- AH. Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of BACH Internal Medicine Clinic Visits Data with WACH Implementation Time (Jan. 2000) Imposed
- AI. Blanchfield Army Community Hospital Pediatric Clinic Visits with Winn Army Community Hospital Implementation Time (Jan. 2000) Imposed
- AJ. Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of BACH Pediatric Clinic Visits Data with WACH Implementation Time (Jan. 2000) Imposed
- AK. Blanchfield Army Community Hospital Primary Care Clinic Visits with Winn Army Community Hospital Implementation Time (Jan. 2000) Imposed
- AL. Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of BACH Primary Care Clinic Visits Data with WACH Implementation Time (Jan. 2000) Imposed
- AM. Martin Army Community Hospital Cervical Screenings Using HEDIS Standards
- AN. Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of MACH Cervical Screenings Using HEDIS Standards
- AO. Martin Army Community Hospital Mammogram Screenings Using HEDIS Standards

- AP. Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of MACH Mammogram Screenings Using HEDIS Standards
- AQ. Martin Army Community Hospital Mammogram Screenings Using TRICARE Standards
- AR. Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of MACH Mammogram Screenings Using TRICARE Standards
- AS. Winn Army Community Hospital Mammogram Screenings Using HEDIS Standards
- AT. Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of WACH Mammogram Screenings Using HEDIS Standards
- AU. Winn Army Community Hospital Mammogram Screenings Using TRICARE Standards
- AV. Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives, SPSS Analysis of Variance Test, and SPSS Correlation Matrices of WACH Mammogram Screenings Using TRICARE Standards
- AW. Percentage of Cervical Screenings at MACH Using HEDIS Standards
- AX. Percentage of Mammogram Screenings at MACH Using HEDIS and TRICARE Standards
- AY. Percentage of Mammogram Screenings at WACH Using HEDIS and TRICARE Standards

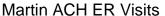
Appendix A

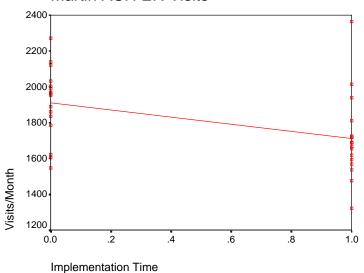
Martin Army Community Hospital Emergency Room Visits

|              |               |        | Implementation |
|--------------|---------------|--------|----------------|
| CalendarYear | Calendar Year | Visits | Time           |
| 1997         | 10            | 1547   | 0              |
| 1997         | 11            | 1620   | 0              |
| 1997         | 12            | 1602   | 0              |
| 1998         | 1             | 1834   | 0              |
| 1998         | 2             | 1786   | 0              |
| 1998         | 3             | 1962   | 0              |
| 1998         | 4             | 1859   | 0              |
| 1998         | 5             | 2271   | 0              |
| 1998         | 6             | 1967   | 0              |
| 1998         | 7             | 1954   | 0              |
| 1998         | 8             | 2005   | 0              |
| 1998         | 9             | 2121   | 0              |
| 1998         | 10            | 1988   | 0              |
| 1998         | 11            | 2032   | 0              |
| 1998         | 12            | 1889   | 0              |
| 1999         | 1             | 2140   | 0              |
| 1999         | 2             | 2014   | 1              |
| 1999         | 3             | 2366   | 1              |
| 1999         | 4             | 1938   | 1              |
| 1999         | 5             | 1810   | 1              |
| 1999         | 6             | 1534   | 1              |
| 1999         | 7             | 1617   | 1              |
| 1999         | 8             | 1594   | 1              |
| 1999         | 9             | 1665   | 1              |
| 1999         | 10            | 1724   | 1              |
| 1999         | 11            | 1690   | 1              |
| 1999         | 12            | 1718   | 1              |
| 2000         | 1             | 1719   | 1              |
| 2000         | 2             | 1476   | 1              |
| 2000         | 3             | 1653   | 1              |
| 2000         | 4             | 1569   | 1              |
| 2000         | 5             | 1684   | 1              |
| 2000         | 6             | 1322   | 1              |

## Appendix B

# Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives.





**SPSS Analysis of Variance Test** 

### **ANOVA**<sup>b</sup>

| Model |            | Sum of<br>Squares | df | Mean Square | F     | Sig.              |
|-------|------------|-------------------|----|-------------|-------|-------------------|
| 1     | Regression | 328740.1          | 1  | 328740.089  | 6.932 | .013 <sup>a</sup> |
|       | Residual   | 1470191           | 31 | 47425.510   |       |                   |
|       | Total      | 1798931           | 32 |             |       |                   |

a. Predictors: (Constant), IMPLTIME

b. Dependent Variable: VISITS

**SPSS Correlation Matrices** 

|                     |          | VISITS | IMPLTIME |
|---------------------|----------|--------|----------|
| Pearson Correlation | VISITS   | 1.000  | 427      |
|                     | IMPLTIME | 427    | 1.000    |
| Sig. (1-tailed)     | VISITS   | •      | .007     |
|                     | IMPLTIME | .007   | -        |
| N                   | VISITS   | 33     | 33       |
|                     | IMPLTIME | 33     | 33       |

Appendix C

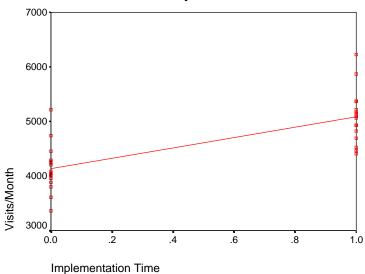
Martin Army Community Hospital Family Practice Clinic Visits

|              |               |         | Implementation |
|--------------|---------------|---------|----------------|
| CalandarVaar | Calendar Year | \/icite | Time           |
| 1997         | 10            | 4028    | 0              |
| 1997         | 11            | 3353    | 0              |
|              | 12            |         | 0              |
| 1997         | 12            | 3602    |                |
| 1998         | 2             | 3800    | 0              |
| 1998         | 3             | 3877    | 0              |
| 1998         |               | 4283    | 0              |
| 1998         | 4             | 4086    | 0              |
| 1998         | 5             | 4052    | 0              |
| 1998         | 6             | 4237    | 0              |
| 1998         | 7             | 4203    | 0              |
| 1998         | 8             | 4012    | 0              |
| 1998         | 9             | 4267    | 0              |
| 1998         | 10            | 5220    | 0              |
| 1998         | 11            | 4454    | 0              |
| 1998         | 12            | 3950    | 0              |
| 1999         | 1             | 4738    | 0              |
| 1999         | 2             | 5098    | 1              |
| 1999         | 3             | 6230    | 1              |
| 1999         | 4             | 5054    | 1              |
| 1999         | 5             | 4933    | 1              |
| 1999         | 6             | 5215    | 1              |
| 1999         | 7             | 4690    | 1              |
| 1999         | 8             | 4928    | 1              |
| 1999         | 9             | 5168    | 1              |
| 1999         | 10            | 5874    | 1              |
| 1999         | 11            | 5369    | 1              |
| 1999         | 12            | 4518    | 1              |
| 2000         | 1             | 4409    | 1              |
| 2000         | 2             | 5093    | 1              |
| 2000         | 3             | 5368    | 1              |
| 2000         | 4             | 4464    | 1              |
| 2000         | 5             | 5140    | 1              |
| 2000         | 6             | 4824    | 1              |

## Appendix D

# Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives.

Martin ACH Family Practice Visits



**SPSS Analysis of Variance Test** 

ANOVA<sup>b</sup>

| Model |            | Sum of<br>Squares | df | Mean Square | F      | Sig.              |
|-------|------------|-------------------|----|-------------|--------|-------------------|
| 1     | Regression | 7372494           | 1  | 7372493.819 | 35.714 | .000 <sup>a</sup> |
|       | Residual   | 6399462           | 31 | 206434.242  |        |                   |
|       | Total      | 1.4E+07           | 32 |             |        |                   |

a. Predictors: (Constant), IMPLTIME

b. Dependent Variable: VISITS

**SPSS Correlation Matrices** 

**Correlations** 

|                     |          | VISITS | IMPLTIME |
|---------------------|----------|--------|----------|
| Pearson Correlation | VISITS   | 1.000  | .732     |
|                     | IMPLTIME | .732   | 1.000    |
| Sig. (1-tailed)     | VISITS   |        | .000     |
|                     | IMPLTIME | .000   |          |
| N                   | VISITS   | 33     | 33       |
|                     | IMPLTIME | 33     | 33       |

Appendix E

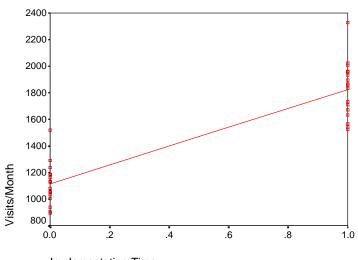
Martin Army Community Hospital Internal Medicine Clinic Visits

|              |               |        | Implementation |
|--------------|---------------|--------|----------------|
| CalendarYear | Calendar Year | Visits | Time           |
| 1997         | 10            | 319    | 0              |
| 1997         | 11            | 266    | 0              |
| 1997         | 12            | 288    | 0              |
| 1998         | 1             | 309    | 0              |
| 1998         | 2             | 337    | 0              |
| 1998         | 3             | 399    | 0              |
| 1998         | 4             | 376    | 0              |
| 1998         | 5             | 335    | 0              |
| 1998         | 6             | 362    | 0              |
| 1998         | 7             | 334    | 0              |
| 1998         | 8             | 512    | 0              |
| 1998         | 9             | 524    | 0              |
| 1998         | 10            | 517    | 0              |
| 1998         | 11            | 559    | 0              |
| 1998         | 12            | 598    | 0              |
| 1999         | 1             | 747    | 0              |
| 1999         | 2             | 802    | 1              |
| 1999         | 3             | 978    | 1              |
| 1999         | 4             | 775    | 1              |
| 1999         | 5             | 670    | 1              |
| 1999         | 6             | 665    | 1              |
| 1999         | 7             | 745    | 1              |
| 1999         | 8             | 1024   | 1              |
| 1999         | 9             | 1090   | 1              |
| 1999         | 10            | 974    | 1              |
| 1999         | 11            | 1155   | 1              |
| 1999         | 12            | 1302   | 1              |
| 2000         | 1             | 1194   | 1              |
| 2000         | 2             | 1391   | 1              |
| 2000         | 3             | 1390   | 1              |
| 2000         | 4             | 890    | 1              |
| 2000         | 5             | 1211   | 1              |
| 2000         | 6             | 1085   | 1              |

## Appendix F

## Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives.

Martin ACH Internal Medicine Visits



Implementation Time

**SPSS Analysis of Variance Test** 

### **ANOVA**<sup>b</sup>

| Model |            | Sum of<br>Squares | df | Mean Square | F      | Sig.              |
|-------|------------|-------------------|----|-------------|--------|-------------------|
| 1     | Regression | 2929647           | 1  | 2929647.309 | 77.098 | .000 <sup>a</sup> |
|       | Residual   | 1177963           | 31 | 37998.796   |        |                   |
|       | Total      | 4107610           | 32 |             |        |                   |

a. Predictors: (Constant), IMPLTIME

b. Dependent Variable: VISITS

### **SPSS Correlation Matrices**

|          |                     | VISITS | IMPLTIME |
|----------|---------------------|--------|----------|
| VISITS   | Pearson Correlation | 1.000  | .845**   |
|          | Sig. (2-tailed)     |        | .000     |
|          | N                   | 33     | 33       |
| IMPLTIME | Pearson Correlation | .845** | 1.000    |
|          | Sig. (2-tailed)     | .000   | -        |
|          | N                   | 33     | 33       |

<sup>\*\*.</sup> Correlation is significant at the 0.01 level (2-tailed).

Appendix G

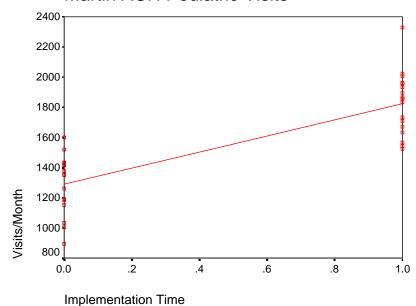
Martin Army Community Pediatric Clinic Visits

|              |               |        | Implementation |
|--------------|---------------|--------|----------------|
| CalendarYear | Calendar Year | Visits | Time           |
| 1997         | 10            | 1004   | 0              |
| 1997         | 11            | 893    | 0              |
| 1997         | 12            | 1033   | 0              |
| 1998         | 1             | 1435   | 0              |
| 1998         | 2             | 1376   | 0              |
| 1998         | 3             | 1600   | 0              |
| 1998         | 4             | 1352   | 0              |
| 1998         | 5             | 1264   | 0              |
| 1998         | 6             | 1418   | 0              |
| 1998         | 7             | 1191   | 0              |
| 1998         | 8             | 1353   | 0              |
| 1998         | 9             | 1427   | 0              |
| 1998         | 10            | 1413   | 0              |
| 1998         | 11            | 1152   | 0              |
| 1998         | 12            | 1185   | 0              |
| 1999         | 1             | 1521   | 0              |
| 1999         | 2             | 1568   | 1              |
| 1999         | 3             | 1855   | 1              |
| 1999         | 4             | 1673   | 1              |
| 1999         | 5             | 1542   | 1              |
| 1999         | 6             | 1525   | 1              |
| 1999         | 7             | 1632   | 1              |
| 1999         | 8             | 1868   | 1              |
| 1999         | 9             | 1896   | 1              |
| 1999         | 10            | 2022   | 1              |
| 1999         | 11            | 1960   | 1              |
| 1999         | 12            | 1835   | 1              |
| 2000         | 1             | 1955   | 1              |
| 2000         | 2             | 1932   | 1              |
| 2000         | 3             | 2330   | 1              |
| 2000         | 4             | 1734   | 1              |
| 2000         | 5             | 2006   | 1              |
| 2000         | 6             | 1708   | 1              |

## Appendix H

# Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives.

## Martin ACH Pediatric Visits



**SPSS Analysis of Variance Test** 

### **ANOVA**<sup>b</sup>

| Model |            | Sum of<br>Squares | df | Mean Square | F      | Sig.              |
|-------|------------|-------------------|----|-------------|--------|-------------------|
| 1     | Regression | 2380213           | 1  | 2380213.000 | 57.581 | .000 <sup>a</sup> |
|       | Residual   | 1281449           | 31 | 41337.061   |        |                   |
|       | Total      | 3661662           | 32 |             |        |                   |

a. Predictors: (Constant), IMPLTIME

b. Dependent Variable: VISITS

**SPSS Correlation Matrices** 

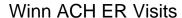
|                     |          | VISITS | IMPLTIME |
|---------------------|----------|--------|----------|
| Pearson Correlation | VISITS   | 1.000  | .806     |
|                     | IMPLTIME | .806   | 1.000    |
| Sig. (1-tailed)     | VISITS   |        | .000     |
|                     | IMPLTIME | .000   | -        |
| N                   | VISITS   | 33     | 33       |
|                     | IMPLTIME | 33     | 33       |

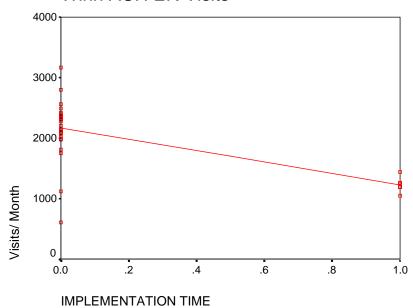
Appendix I
Winn Army Community Hospital Emergency Room Visits

| Calendar | Calendar | Clinic | Implementation |
|----------|----------|--------|----------------|
| Year     | Month    | Visits | Time           |
| 1997     | 10       | 1124   | 0              |
| 1997     | 11       | 1750   | 0              |
| 1997     | 12       | 2412   | 0              |
| 1998     | 1        | 2365   | 0              |
| 1998     | 2        | 2112   | 0              |
| 1998     | 3        | 2138   | 0              |
| 1998     | 4        | 1993   | 0              |
| 1998     | 5        | 2308   | 0              |
| 1998     | 6        | 2083   | 0              |
| 1998     | 7        | 2028   | 0              |
| 1998     | 8        | 2087   | 0              |
| 1998     | 9        | 2355   | 0              |
| 1998     | 10       | 2369   | 0              |
| 1998     | 11       | 2398   | 0              |
| 1998     | 12       | 2273   | 0              |
| 1999     | 1        | 3170   | 0              |
| 1999     | 2        | 2562   | 0              |
| 1999     | 3        | 2793   | 0              |
| 1999     | 4        | 2207   | 0              |
| 1999     | 5        | 2320   | 0              |
| 1999     | 6        | 1974   | 0              |
| 1999     | 7        | 2141   | 0              |
| 1999     | 8        | 2343   | 0              |
| 1999     | 9        | 2309   | 0              |
| 1999     | 10       | 2492   | 0              |
| 1999     | 11       | 1811   | 0              |
| 1999     | 12       | 605    | 0              |
| 2000     | 1        | 1049   | 1              |
| 2000     | 2        | 1266   | 1              |
| 2000     | 3        | 1444   | 1              |
| 2000     | 4        | 1191   | 1              |
| 2000     | 5        | 1185   | 1              |
| 2000     | 6        | 1254   | 1              |

Appendix J

# Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives.





SPSS Analysis of Variance Test

ANOVA

### **VISITS**

|                | Sum of<br>Squares | df | Mean Square | F      | Sig. |
|----------------|-------------------|----|-------------|--------|------|
| Between Groups | 4300665           | 1  | 4300664.729 | 22.173 | .000 |
| Within Groups  | 6012656           | 31 | 193956.653  |        |      |
| Total          | 1.0E+07           | 32 |             |        |      |

### **SPSS Correlation Matrices**

|                     |          | VISITS | IMPLTIME |
|---------------------|----------|--------|----------|
| Pearson Correlation | VISITS   | 1.000  | 646      |
|                     | IMPLTIME | 646    | 1.000    |
| Sig. (1-tailed)     | VISITS   |        | .000     |
|                     | IMPLTIME | .000   |          |
| N                   | VISITS   | 33     | 33       |
|                     | IMPLTIME | 33     | 33       |

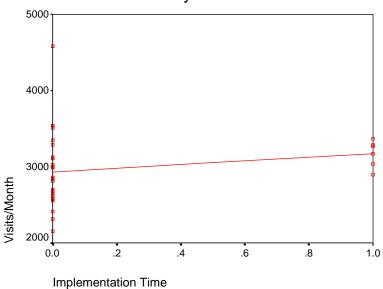
Appendix K
Winn Army Community Hospital Family Practice Visits

| Calendar | Calendar | Clinic | Implementation |
|----------|----------|--------|----------------|
| Year     | Month    | Visits | Time           |
| 1997     | 10       | 2699   | 0              |
| 1997     | 11       | 2148   | 0              |
| 1997     | 12       | 3004   | 0              |
| 1998     | 1        | 2663   | 0              |
| 1998     | 2        | 2843   | 0              |
| 1998     | 3        | 3512   | 0              |
| 1998     | 4        | 2994   | 0              |
| 1998     | 5        | 2616   | 0              |
| 1998     | 6        | 2856   | 0              |
| 1998     | 7        | 2311   | 0              |
| 1998     | 8        | 2682   | 0              |
| 1998     | 9        | 2612   | 0              |
| 1998     | 10       | 2811   | 0              |
| 1998     | 11       | 2572   | 0              |
| 1998     | 12       | 2573   | 0              |
| 1999     | 1        | 2558   | 0              |
| 1999     | 2        | 3286   | 0              |
| 1999     | 3        | 4582   | 0              |
| 1999     | 4        | 3532   | 0              |
| 1999     | 5        | 3030   | 0              |
| 1999     | 6        | 3535   | 0              |
| 1999     | 7        | 2992   | 0              |
| 1999     | 8        | 3103   | 0              |
| 1999     | 9        | 2412   | 0              |
| 1999     | 10       | 3128   | 0              |
| 1999     | 11       | 3352   | 0              |
| 1999     | 12       | 2620   | 0              |
| 2000     | 1        | 3271   | 1              |
| 2000     | 2        | 3040   | 1              |
| 2000     | 3        | 3170   | 1              |
| 2000     | 4        | 2894   | 1              |
| 2000     | 5        | 3365   | 1              |
| 2000     | 6        | 3288   | 1              |

Appendix L

# Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives.

Winn ACH Family Practice Visits



**SPSS Analysis of Variance Test** 

### **ANOVA**<sup>b</sup>

| Model |            | Sum of<br>Squares | df | Mean Square | F     | Sig.              |
|-------|------------|-------------------|----|-------------|-------|-------------------|
| 1     | Regression | 2607567           | 1  | 2607566.896 | 6.108 | .019 <sup>a</sup> |
|       | Residual   | 1.3E+07           | 31 | 426928.841  |       |                   |
|       | Total      | 1.6E+07           | 32 |             |       |                   |

a. Predictors: (Constant), IMPLTIME

b. Dependent Variable: VISITS

**SPSS Correlation Matrices** 

|                     |          | VISITS | IMPLTIME |
|---------------------|----------|--------|----------|
| Pearson Correlation | VISITS   | 1.000  | 406      |
|                     | IMPLTIME | 406    | 1.000    |
| Sig. (1-tailed)     | VISITS   |        | .010     |
|                     | IMPLTIME | .010   |          |
| N                   | VISITS   | 33     | 33       |
|                     | IMPLTIME | 33     | 33       |

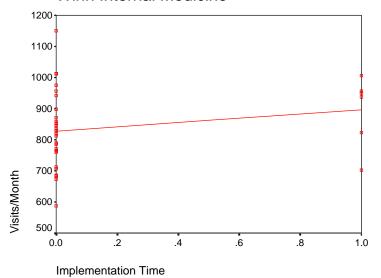
Appendix M
Winn Army Community Hospital Internal Medicine Clinic Visits

| Calendar | Calendar | Clinic | Implementation |
|----------|----------|--------|----------------|
| Year     | Month    | Visits | Time           |
| 1997     | 10       | 764    | 0              |
| 1997     | 11       | 587    | 0              |
| 1997     | 12       | 786    | 0              |
| 1998     | 1        | 853    | 0              |
| 1998     | 2        | 942    | 0              |
| 1998     | 3        | 1149   | 0              |
| 1998     | 4        | 830    | 0              |
| 1998     | 5        | 764    | 0              |
| 1998     | 6        | 1012   | 0              |
| 1998     | 7        | 706    | 0              |
| 1998     | 8        | 685    | 0              |
| 1998     | 9        | 835    | 0              |
| 1998     | 10       | 858    | 0              |
| 1998     | 11       | 870    | 0              |
| 1998     | 12       | 818    | 0              |
| 1999     | 1        | 812    | 0              |
| 1999     | 2        | 846    | 0              |
| 1999     | 3        | 1013   | 0              |
| 1999     | 4        | 974    | 0              |
| 1999     | 5        | 789    | 0              |
| 1999     | 6        | 683    | 0              |
| 1999     | 7        | 673    | 0              |
| 1999     | 8        | 760    | 0              |
| 1999     | 9        | 770    | 0              |
| 1999     | 10       | 898    | 0              |
| 1999     | 11       | 957    | 0              |
| 1999     | 12       | 713    | 0              |
| 2000     | 1        | 956    | 1              |
| 2000     | 2        | 1006   | 1              |
| 2000     | 3        | 937    | 1              |
| 2000     | 4        | 702    | 1              |
| 2000     | 5        | 823    | 1              |
| 2000     | 6        | 951    | 1              |

## Appendix N

# Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives.

### Winn Internal Medicine



**SPSS Analysis of Variance Test** 

### **ANOVA**<sup>b</sup>

| Model |            | Sum of<br>Squares | df | Mean Square | F     | Sig.              |
|-------|------------|-------------------|----|-------------|-------|-------------------|
| 1     | Regression | 22811.05          | 1  | 22811.045   | 1.519 | .227 <sup>a</sup> |
|       | Residual   | 465518.8          | 31 | 15016.737   |       |                   |
|       | Total      | 488329.9          | 32 |             |       |                   |

a. Predictors: (Constant), IMPLTIME

b. Dependent Variable: VISITS

**SPSS Correlation Matrices** 

|                     |          | VISITS | IMPLTIME |
|---------------------|----------|--------|----------|
| Pearson Correlation | VISITS   | 1.000  | .216     |
|                     | IMPLTIME | .216   | 1.000    |
| Sig. (1-tailed)     | VISITS   |        | .114     |
|                     | IMPLTIME | .114   | -        |
| N                   | VISITS   | 33     | 33       |
|                     | IMPLTIME | 33     | 33       |

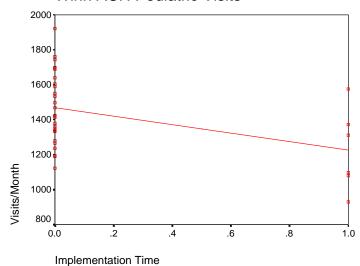
Appendix O
Winn Army Community Hospital Pediatric Clinic Visits

| Calendar | Calendar | Clinic | Implementation |
|----------|----------|--------|----------------|
| Year     | Month    | Visits | Time           |
| 1997     | 10       | 1761   | 0              |
| 1997     | 11       | 1266   | 0              |
| 1997     | 12       | 1531   | 0              |
| 1998     | 1        | 1332   | 0              |
| 1998     | 2        | 1551   | 0              |
| 1998     | 3        | 1697   | 0              |
| 1998     | 4        | 1422   | 0              |
| 1998     | 5        | 1342   | 0              |
| 1998     | 6        | 1377   | 0              |
| 1998     | 7        | 1121   | 0              |
| 1998     | 8        | 1279   | 0              |
| 1998     | 9        | 1602   | 0              |
| 1998     | 10       | 1697   | 0              |
| 1998     | 11       | 1691   | 0              |
| 1998     | 12       | 1590   | 0              |
| 1999     | 1        | 1193   | 0              |
| 1999     | 2        | 1234   | 0              |
| 1999     | 3        | 1744   | 0              |
| 1999     | 4        | 1360   | 0              |
| 1999     | 5        | 1415   | 0              |
| 1999     | 6        | 1335   | 0              |
| 1999     | 7        | 1191   | 0              |
| 1999     | 8        | 1467   | 0              |
| 1999     | 9        | 1495   | 0              |
| 1999     | 10       | 1639   | 0              |
| 1999     | 11       | 1921   | 0              |
| 1999     | 12       | 1423   | 0              |
| 2000     | 1        | 1574   | 1              |
| 2000     | 2        | 1372   | 1              |
| 2000     | 3        | 1078   | 1              |
| 2000     | 4        | 1095   | 1              |
| 2000     | 5        | 1310   | 1              |
| 2000     | 6        | 927    | 1              |

## Appendix P

# Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives.

## Winn ACH Pediatric Visits



**SPSS Analysis of Variance Test** 

### **ANOVA**<sup>b</sup>

| Model |            | Sum of<br>Squares | df | Mean Square | F     | Sig.              |
|-------|------------|-------------------|----|-------------|-------|-------------------|
| 1     | Regression | 291026.8          | 1  | 291026.774  | 6.651 | .015 <sup>a</sup> |
|       | Residual   | 1356397           | 31 | 43754.734   |       |                   |
|       | Total      | 1647424           | 32 |             |       |                   |

a. Predictors: (Constant), IMPLTIME

b. Dependent Variable: VISITS

**SPSS Correlation Matrices** 

|                     |          | VISITS | IMPLTIME |
|---------------------|----------|--------|----------|
| Pearson Correlation | VISITS   | 1.000  | .174     |
|                     | IMPLTIME | .174   | 1.000    |
| Sig. (1-tailed)     | VISITS   | •      | .193     |
|                     | IMPLTIME | .193   |          |
| N                   | VISITS   | 27     | 27       |
|                     | IMPLTIME | 27     | 27       |

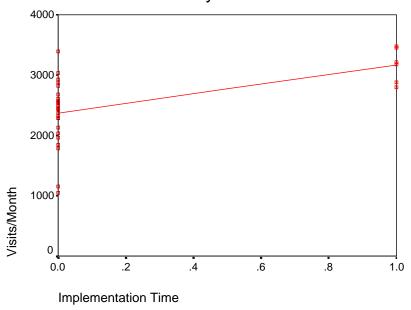
Appendix Q
Winn Army Community Hospital Primary Care Clinic Visits

| Calendar | Calendar | Clinic | Implementation |
|----------|----------|--------|----------------|
| Year     | Month    | Visits | Time           |
| 1997     | 10       | 1842   | 0              |
| 1997     | 11       | 1160   | 0              |
| 1997     | 12       | 2035   | 0              |
| 1998     | 1        | 2605   | 0              |
| 1998     | 2        | 2365   | 0              |
| 1998     | 3        | 2564   | 0              |
| 1998     | 4        | 2424   | 0              |
| 1998     | 5        | 2290   | 0              |
| 1998     | 6        | 2134   | 0              |
| 1998     | 7        | 1785   | 0              |
| 1998     | 8        | 1962   | 0              |
| 1998     | 9        | 2535   | 0              |
| 1998     | 10       | 2490   | 0              |
| 1998     | 11       | 2676   | 0              |
| 1998     | 12       | 2886   | 0              |
| 1999     | 1        | 2932   | 0              |
| 1999     | 2        | 2489   | 0              |
| 1999     | 3        | 2818   | 0              |
| 1999     | 4        | 2550   | 0              |
| 1999     | 5        | 2284   | 0              |
| 1999     | 6        | 2319   | 0              |
| 1999     | 7        | 2437   | 0              |
| 1999     | 8        | 2449   | 0              |
| 1999     | 9        | 1047   | 0              |
| 1999     | 10       | 3037   | 0              |
| 1999     | 11       | 3397   | 0              |
| 1999     | 12       | 2569   | 0              |
| 2000     | 1        | 3482   | 1              |
| 2000     | 2        | 3455   | 1              |
| 2000     | 3        | 3182   | 1              |
| 2000     | 4        | 2803   | 1              |
| 2000     | 5        | 3217   | 1              |
| 2000     | 6        | 2884   | 1              |

## Appendix R

# Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives.

## Winn ACH Primary Care Visits



**SPSS Analysis of Variance Test** 

### **ANOVA**<sup>b</sup>

| Model |            | Sum of<br>Squares | df | Mean Square | F      | Sig.              |
|-------|------------|-------------------|----|-------------|--------|-------------------|
| 1     | Regression | 3119313           | 1  | 3119313.173 | 13.442 | .001 <sup>a</sup> |
|       | Residual   | 7193696           | 31 | 232054.703  |        |                   |
|       | Total      | 1.0E+07           | 32 |             |        |                   |

a. Predictors: (Constant), IMPLTIME

b. Dependent Variable: VISITS

**SPSS Correlation Matrices** 

|                     |          | VISITS | IMPLTIME |
|---------------------|----------|--------|----------|
| Pearson Correlation | VISITS   | 1.000  | .174     |
|                     | IMPLTIME | .174   | 1.000    |
| Sig. (1-tailed)     | VISITS   |        | .193     |
|                     | IMPLTIME | .193   |          |
| N                   | VISITS   | 27     | 27       |
|                     | IMPLTIME | 27     | 27       |

Appendix S

Blanchfield Army Community Hospital ER Visits with Martin Army Community

Hospital Implementation Time (Feb 1999) Imposed

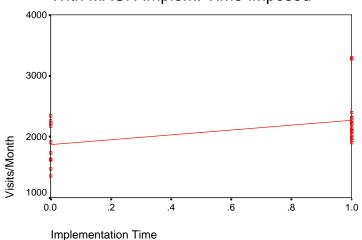
| Calendar | Calendar | Clinic | Implementation |
|----------|----------|--------|----------------|
| Year     | Month    | Visits | Time           |
| 1997     | 10       | 726    |                |
| 1997     | 11       | 641    |                |
| 1997     | 12       | 710    |                |
| 1998     | 1        | 726    |                |
| 1998     | 2        | 431    |                |
| 1998     | 3        | 603    |                |
| 1998     | 4        | 1353   | 0              |
| 1998     | 5        | 1631   | 0              |
| 1998     | 6        | 1618   | 0              |
| 1998     | 7        | 1472   | 0              |
| 1998     | 8        | 1734   | 0              |
| 1998     | 9        | 2254   | 0              |
| 1998     | 10       | 2221   | 0              |
| 1998     | 11       | 2179   | 0              |
| 1998     | 12       | 1911   | 0              |
| 1999     | 1        | 2340   | 0              |
| 1999     | 2        | 2391   | 1              |
| 1999     | 3        | 3295   | 1              |
| 1999     | 4        | 2218   | 1              |
| 1999     | 5        | 3277   | 1              |
| 1999     | 6        | 1975   | 1              |
| 1999     | 7        | 1899   | 1              |
| 1999     | 8        | 1941   | 1              |
| 1999     | 9        | 2311   | 1              |
| 1999     | 10       | 2142   | 1              |
| 1999     | 11       | 2034   | 1              |
| 1999     | 12       | 2124   | 1              |
| 2000     | 1        | 2206   | 1              |
| 2000     | 2        | 2088   | 1              |
| 2000     | 3        | 2269   | 1              |
| 2000     | 4        | 2083   | 1              |
| 2000     | 5        | 2309   | 1              |
| 2000     | 6        | 1983   | 1              |

## **Appendix T**

# Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives.

### Blanchfield ACH ER

With MACH Implem. Time Imposed



## **SPSS Analysis of Variance Test**

### **ANOVA**<sup>b</sup>

| Model |            | Sum of<br>Squares | df | Mean Square | F     | Sig.              |
|-------|------------|-------------------|----|-------------|-------|-------------------|
| 1     | Regression | 987624.0          | 1  | 987624.018  | 6.464 | .018 <sup>a</sup> |
|       | Residual   | 3819480           | 25 | 152779.199  |       |                   |
|       | Total      | 4807104           | 26 |             |       |                   |

a. Predictors: (Constant), IMPLTIME

b. Dependent Variable: VISITS

**SPSS Correlation Matrices** 

|                     |          | VISITS | IMPLTIME |
|---------------------|----------|--------|----------|
| Pearson Correlation | VISITS   | 1.000  | .453     |
|                     | IMPLTIME | .453   | 1.000    |
| Sig. (1-tailed)     | VISITS   |        | .009     |
|                     | IMPLTIME | .009   |          |
| N                   | VISITS   | 27     | 27       |
|                     | IMPLTIME | 27     | 27       |

Appendix U

Blanchfield Army Community Hospital Family Practice Clinic Visits with Martin

Army Community Hospital Implementation Time (Feb 1999) Imposed

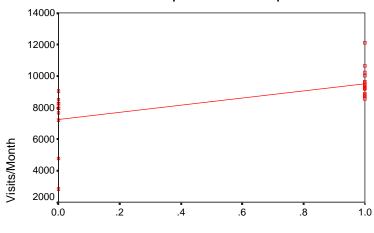
| Calendar | Calendar | Clinic | Implementation |
|----------|----------|--------|----------------|
| Year     | Month    | Visits | Time           |
| 1997     | 10       | 839    |                |
| 1997     | 11       | 215    |                |
| 1997     | 12       | 283    |                |
| 1998     | 1        | 291    |                |
| 1998     | 2        | 355    |                |
| 1998     | 3        | 384    |                |
| 1998     | 4        | 2856   | 0              |
| 1998     | 5        | 4774   | 0              |
| 1998     | 6        | 7944   | 0              |
| 1998     | 7        | 7212   | 0              |
| 1998     | 8        | 7957   | 0              |
| 1998     | 9        | 7660   | 0              |
| 1998     | 10       | 8252   | 0              |
| 1998     | 11       | 8502   | 0              |
| 1998     | 12       | 8262   | 0              |
| 1999     | 1        | 9061   | 0              |
| 1999     | 2        | 9428   | 1              |
| 1999     | 3        | 10633  | 1              |
| 1999     | 4        | 9154   | 1              |
| 1999     | 5        | 8530   | 1              |
| 1999     | 6        | 8696   | 1              |
| 1999     | 7        | 8876   | 1              |
| 1999     | 8        | 9469   | 1              |
| 1999     | 9        | 9235   | 1              |
| 1999     | 10       | 8722   | 1              |
| 1999     | 11       | 9642   | 1              |
| 1999     | 12       | 9281   | 1              |
| 2000     | 1        | 10031  | 1              |
| 2000     | 2        | 10239  | 1              |
| 2000     | 3        | 12113  | 1              |
| 2000     | 4        | 9204   | 1              |
| 2000     | 5        | 9585   | 1              |
| 2000     | 6        | 8785   | 1              |

## Appendix V

## Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives.

## **Blanchfield Family Practice**

## With MACH Implem. Time Imposed



**SPSS Analysis of Variance Test** 

Implementation Time

## ANOVA<sup>b</sup>

| Model |            | Sum of<br>Squares | df | Mean Square | F      | Sig.              |
|-------|------------|-------------------|----|-------------|--------|-------------------|
| 1     | Regression | 3.2E+07           | 1  | 32137203.68 | 17.521 | .000 <sup>a</sup> |
|       | Residual   | 4.6E+07           | 25 | 1834203.082 |        |                   |
|       | Total      | 7.8E+07           | 26 |             |        |                   |

a. Predictors: (Constant), IMPLTIME

b. Dependent Variable: VISITS

**SPSS Correlation Matrices** 

|                     |          | VISITS | IMPLTIME |
|---------------------|----------|--------|----------|
| Pearson Correlation | VISITS   | 1.000  | .642     |
|                     | IMPLTIME | .642   | 1.000    |
| Sig. (1-tailed)     | VISITS   |        | .000     |
|                     | IMPLTIME | .000   |          |
| N                   | VISITS   | 27     | 27       |
|                     | IMPLTIME | 27     | 27       |

Appendix W

Blanchfield Army Community Hospital Internal Medicine Clinic Visits with Martin

Army Community Hospital Implementation Time (Feb 1999) Imposed

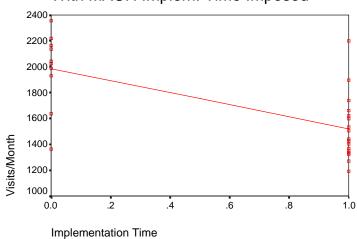
| Calendar | Calendar | Clinic | Implementation |
|----------|----------|--------|----------------|
| Year     | Month    | Visits | Time           |
| 1997     | 10       | 190    | •              |
| 1997     | 11       | 59     |                |
| 1997     | 12       | 120    |                |
| 1998     | 1        | 141    |                |
| 1998     | 2        | 151    |                |
| 1998     | 3        | 135    |                |
| 1998     | 4        | 2022   | 0              |
| 1998     | 5        | 1363   | 0              |
| 1998     | 6        | 2138   | 0              |
| 1998     | 7        | 1929   | 0              |
| 1998     | 8        | 2220   | 0              |
| 1998     | 9        | 2163   | 0              |
| 1998     | 10       | 2356   | 0              |
| 1998     | 11       | 1988   | 0              |
| 1998     | 12       | 2045   | 0              |
| 1999     | 1        | 1638   | 0              |
| 1999     | 2        | 1659   | 1              |
| 1999     | 3        | 2200   | 1              |
| 1999     | 4        | 1622   | 1              |
| 1999     | 5        | 1189   | 1              |
| 1999     | 6        | 1270   | 1              |
| 1999     | 7        | 1322   | 1              |
| 1999     | 8        | 1439   | 1              |
| 1999     | 9        | 1597   | 1              |
| 1999     | 10       | 1367   | 1              |
| 1999     | 11       | 1504   | 1              |
| 1999     | 12       | 1536   | 1              |
| 2000     | 1        | 1898   | 1              |
| 2000     | 2        | 1334   | 1              |
| 2000     | 3        | 1427   | 1              |
| 2000     | 4        | 1403   | 1              |
| 2000     | 5        | 1348   | 1              |
| 2000     | 6        | 1738   | 1              |

## Appendix X

# Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives.

Blanchfield Internal Medicine Clinic

With MACH Implem. Time Imposed



SPSS Analysis of Variance Test

### **ANOVA**<sup>b</sup>

| Model |            | Sum of<br>Squares | df | Mean Square | F      | Sig.              |
|-------|------------|-------------------|----|-------------|--------|-------------------|
| 1     | Regression | 1363967           | 1  | 1363966.749 | 19.156 | .000 <sup>a</sup> |
|       | Residual   | 1780069           | 25 | 71202.746   |        |                   |
|       | Total      | 3144035           | 26 |             |        |                   |

a. Predictors: (Constant), IMPLTIME

b. Dependent Variable: VISITS

**SPSS Correlation Matrices** 

|                     |          | VISITS | IMPLTIME |
|---------------------|----------|--------|----------|
| Pearson Correlation | VISITS   | 1.000  | 659      |
|                     | IMPLTIME | 659    | 1.000    |
| Sig. (1-tailed)     | VISITS   |        | .000     |
|                     | IMPLTIME | .000   |          |
| N                   | VISITS   | 27     | 27       |
|                     | IMPLTIME | 27     | 27       |

Appendix Y

Blanchfield Army Community Hospital Pediatric Clinic Visits With Martin Army

Community Hospital Implementation Time (Feb 1999) Imposed

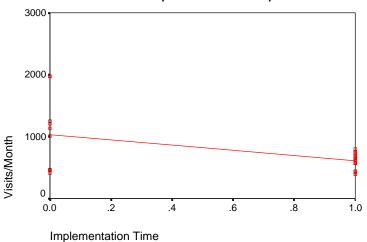
| Calendar | Calendar | Clinic | Implementation |
|----------|----------|--------|----------------|
| Year     | Month    | Visits | Time           |
| 1997     | 10       | 81     |                |
| 1997     | 11       | 104    |                |
| 1997     | 12       | 98     |                |
| 1998     | 1        | 125    |                |
| 1998     | 2        | 143    |                |
| 1998     | 3        | 171    |                |
| 1998     | 4        | 1976   | 0              |
| 1998     | 5        | 1972   | 0              |
| 1998     | 6        | 1204   | 0              |
| 1998     | 7        | 1138   | 0              |
| 1998     | 8        | 1247   | 0              |
| 1998     | 9        | 1003   | 0              |
| 1998     | 10       | 414    | 0              |
| 1998     | 11       | 461    | 0              |
| 1998     | 12       | 448    | 0              |
| 1999     | 1        | 465    | 0              |
| 1999     | 2        | 562    | 1              |
| 1999     | 3        | 579    | 1              |
| 1999     | 4        | 569    | 1              |
| 1999     | 5        | 582    | 1              |
| 1999     | 6        | 622    | 1              |
| 1999     | 7        | 392    | 1              |
| 1999     | 8        | 441    | 1              |
| 1999     | 9        | 759    | 1              |
| 1999     | 10       | 415    | 1              |
| 1999     | 11       | 572    | 1              |
| 1999     | 12       | 692    | 1              |
| 2000     | 1        | 680    | 1              |
| 2000     | 2        | 641    | 1              |
| 2000     | 3        | 795    | 1              |
| 2000     | 4        | 654    | 1              |
| 2000     | 5        | 737    | 1              |
| 2000     | 6        | 686    | 1              |

## Appendix Z

# Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives.

### Blanchfield Pediatric Clinic

With MACH Implem. Time Imposed



## **SPSS Analysis of Variance Test**

### **ANOVA**<sup>b</sup>

| Model |            | Sum of<br>Squares | df | Mean Square | F     | Sig.              |
|-------|------------|-------------------|----|-------------|-------|-------------------|
| 1     | Regression | 1123021           | 1  | 1123020.831 | 8.144 | .009 <sup>a</sup> |
|       | Residual   | 3447402           | 25 | 137896.073  |       |                   |
|       | Total      | 4570423           | 26 |             |       |                   |

a. Predictors: (Constant), IMPLTIME

b. Dependent Variable: VISITS

**SPSS Correlation Matrices** 

|                     |          | VISITS | IMPLTIME |
|---------------------|----------|--------|----------|
| Pearson Correlation | VISITS   | 1.000  | 496      |
|                     | IMPLTIME | 496    | 1.000    |
| Sig. (1-tailed)     | VISITS   |        | .004     |
|                     | IMPLTIME | .004   |          |
| N                   | VISITS   | 27     | 27       |
|                     | IMPLTIME | 27     | 27       |

Appendix AA

Blanchfield Army Community Hospital Primary Care Visits With Martin Army

Community Hospital Implementation Time (Feb 1999) Imposed

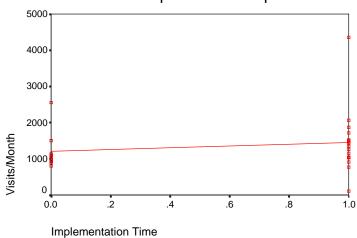
| Calendar | Calendar | Clinic | Implementation |
|----------|----------|--------|----------------|
| Year     | Month    | Visits | Time           |
| 1997     | 10       | 529    |                |
| 1997     | 11       | 406    |                |
| 1997     | 12       | 453    |                |
| 1998     | 1        | 536    |                |
| 1998     | 2        | 319    |                |
| 1998     | 3        | 510    |                |
| 1998     | 4        | 2547   | 0              |
| 1998     | 5        | 1499   | 0              |
| 1998     | 6        | 804    | 0              |
| 1998     | 7        | 983    | 0              |
| 1998     | 8        | 1000   | 0              |
| 1998     | 9        | 1110   | 0              |
| 1998     | 10       | 1137   | 0              |
| 1998     | 11       | 897    | 0              |
| 1998     | 12       | 933    | 0              |
| 1999     | 1        | 1078   | 0              |
| 1999     | 2        | 1028   | 1              |
| 1999     | 3        | 1057   | 1              |
| 1999     | 4        | 764    | 1              |
| 1999     | 5        | 108    | 1              |
| 1999     | 6        | 909    | 1              |
| 1999     | 7        | 1025   | 1              |
| 1999     | 8        | 1259   | 1              |
| 1999     | 9        | 1461   | 1              |
| 1999     | 10       | 4355   | 1              |
| 1999     | 11       | 1528   | 1              |
| 1999     | 12       | 1496   | 1              |
| 2000     | 1        | 1866   | 1              |
| 2000     | 2        | 2058   | 1              |
| 2000     | 3        | 1710   | 1              |
| 2000     | 4        | 1340   | 1              |
| 2000     | 5        | 1439   | 1              |
| 2000     | 6        | 1162   | 1              |

## **Appendix AB**

# Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives.

Blanchfield Primary Care Clinic

With MACH Implem. Time Imposed



**SPSS Analysis of Variance Test** 

### **ANOVA**<sup>b</sup>

| Model |            | Sum of<br>Squares | df | Mean Square | F    | Sig.              |
|-------|------------|-------------------|----|-------------|------|-------------------|
| 1     | Regression | 381646.5          | 1  | 381646.474  | .653 | .427 <sup>a</sup> |
|       | Residual   | 1.5E+07           | 25 | 584161.504  |      |                   |
|       | Total      | 1.5E+07           | 26 |             |      |                   |

a. Predictors: (Constant), IMPLTIME

b. Dependent Variable: VISITS

**SPSS Correlation Matrices** 

|                     |          | VISITS | IMPLTIME |
|---------------------|----------|--------|----------|
| Pearson Correlation | VISITS   | 1.000  | .160     |
|                     | IMPLTIME | .160   | 1.000    |
| Sig. (1-tailed)     | VISITS   |        | .213     |
|                     | IMPLTIME | .213   |          |
| N                   | VISITS   | 27     | 27       |
|                     | IMPLTIME | 27     | 27       |

Appendix AC

Blanchfield Army Community Hospital ER Visits with Winn Army Community

Hospital Implementation Time (Jan 2000) Imposed

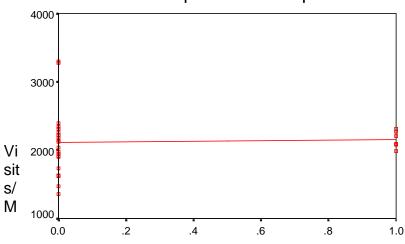
| Calendar | Calendar | Clinic | Implementation |
|----------|----------|--------|----------------|
| Year     | Month    | Visits | Time           |
| 1997     | 10       | 726    |                |
| 1997     | 11       | 641    |                |
| 1997     | 12       | 710    |                |
| 1998     | 1        | 726    |                |
| 1998     | 2        | 431    |                |
| 1998     | 3        | 603    |                |
| 1998     | 4        | 1353   | 0              |
| 1998     | 5        | 1631   | 0              |
| 1998     | 6        | 1618   | 0              |
| 1998     | 7        | 1472   | 0              |
| 1998     | 8        | 1734   | 0              |
| 1998     | 9        | 2254   | 0              |
| 1998     | 10       | 2221   | 0              |
| 1998     | 11       | 2179   | 0              |
| 1998     | 12       | 1911   | 0              |
| 1999     | 1        | 2340   | 0              |
| 1999     | 2        | 2391   | 0              |
| 1999     | 3        | 3295   | 0              |
| 1999     | 4        | 2218   | 0              |
| 1999     | 5        | 3277   | 0              |
| 1999     | 6        | 1975   | 0              |
| 1999     | 7        | 1899   | 0              |
| 1999     | 8        | 1941   | 0              |
| 1999     | 9        | 2311   | 0              |
| 1999     | 10       | 2142   | 0              |
| 1999     | 11       | 2034   | 0              |
| 1999     | 12       | 2124   | 0              |
| 2000     | 1        | 2206   | 1              |
| 2000     | 2        | 2088   | 1              |
| 2000     | 3        | 2269   | 1              |
| 2000     | 4        | 2083   | 1              |
| 2000     | 5        | 2309   | 1              |
| 2000     | 6        | 1983   | 1              |

## **Appendix AD**

# Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives.

## Blanchfield ER

## With WACH Implem. Time Imposed



## Implementation

**SPSS Analysis of Variance Test** 

### **ANOVA**<sup>b</sup>

| Model |            | Sum of<br>Squares | df | Mean Square | F    | Sig.              |
|-------|------------|-------------------|----|-------------|------|-------------------|
| 1     | Regression | 9813.429          | 1  | 9813.429    | .051 | .823 <sup>a</sup> |
|       | Residual   | 4797291           | 25 | 191891.623  |      |                   |
|       | Total      | 4807104           | 26 |             |      |                   |

a. Predictors: (Constant), IMPLTIME

b. Dependent Variable: VISITS

**SPSS Correlation Matrices** 

|                     |          | VISITS | IMPLTIME |
|---------------------|----------|--------|----------|
| Pearson Correlation | VISITS   | 1.000  | .045     |
|                     | IMPLTIME | .045   | 1.000    |
| Sig. (1-tailed)     | VISITS   |        | .411     |
|                     | IMPLTIME | .411   |          |
| N                   | VISITS   | 27     | 27       |
|                     | IMPLTIME | 27     | 27       |

Appendix AE

Blanchfield Army Community Hospital Family Practice Clinic Visits with Winn

Army Community Hospital Implementation Time (Jan 2000) Imposed

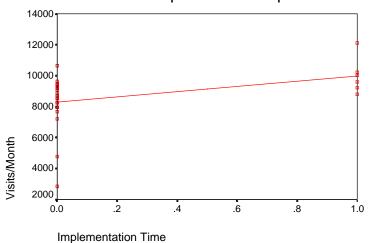
| Calendar | Calendar | Clinic | Implementation |
|----------|----------|--------|----------------|
| Year     | Month    | Visits | Time           |
| 1997     | 10       | 839    |                |
| 1997     | 11       | 215    |                |
| 1997     | 12       | 283    |                |
| 1998     | 1        | 291    |                |
| 1998     | 2        | 355    |                |
| 1998     | 3        | 384    |                |
| 1998     | 4        | 2856   | 0              |
| 1998     | 5        | 4774   | 0              |
| 1998     | 6        | 7944   | 0              |
| 1998     | 7        | 7212   | 0              |
| 1998     | 8        | 7957   | 0              |
| 1998     | 9        | 7660   | 0              |
| 1998     | 10       | 8252   | 0              |
| 1998     | 11       | 8502   | 0              |
| 1998     | 12       | 8262   | 0              |
| 1999     | 1        | 9061   | 0              |
| 1999     | 2        | 9428   | 0              |
| 1999     | 3        | 10633  | 0              |
| 1999     | 4        | 9154   | 0              |
| 1999     | 5        | 8530   | 0              |
| 1999     | 6        | 8696   | 0              |
| 1999     | 7        | 8876   | 0              |
| 1999     | 8        | 9469   | 0              |
| 1999     | 9        | 9235   | 0              |
| 1999     | 10       | 8722   | 0              |
| 1999     | 11       | 9642   | 0              |
| 1999     | 12       | 9281   | 0              |
| 2000     | 1        | 10031  | 1              |
| 2000     | 2        | 10239  | 1              |
| 2000     | 3        | 12113  | 1              |
| 2000     | 4        | 9204   | 1              |
| 2000     | 5        | 9585   | 1              |
| 2000     | 6        | 8785   | 1              |

## **Appendix AF**

# Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives.

## Blanchfield Family Practice

With WACH Implem. Time Imposed



**SPSS Analysis of Variance Test** 

### **ANOVA**<sup>b</sup>

| Model |            | Sum of<br>Squares | df | Mean Square | F     | Sig.              |
|-------|------------|-------------------|----|-------------|-------|-------------------|
| 1     | Regression | 1.3E+07           | 1  | 13489311.24 | 5.228 | .031 <sup>a</sup> |
|       | Residual   | 6.5E+07           | 25 | 2580118.780 |       |                   |
|       | Total      | 7.8E+07           | 26 |             |       |                   |

a. Predictors: (Constant), IMPLTIME

b. Dependent Variable: VISITS

**SPSS Correlation Matrices** 

|                     |          | VISITS | IMPLTIME |
|---------------------|----------|--------|----------|
| Pearson Correlation | VISITS   | 1.000  | .416     |
|                     | IMPLTIME | .416   | 1.000    |
| Sig. (1-tailed)     | VISITS   |        | .015     |
|                     | IMPLTIME | .015   |          |
| N                   | VISITS   | 27     | 27       |
|                     | IMPLTIME | 27     | 27       |

Appendix AG

Blanchfield Army Community Hospital Internal Medicine Visits with Winn Army

Community Hospital Implementation Time (Jan 2000) Imposed

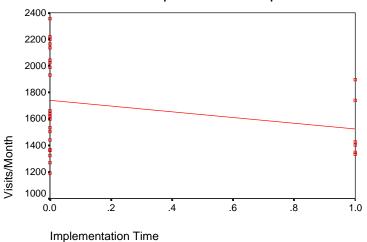
| Calendar | Calendar | Clinic | Implementation |
|----------|----------|--------|----------------|
| Year     | Month    | Visits | Time           |
| 1997     | 10       | 190    |                |
| 1997     | 11       | 59     |                |
| 1997     | 12       | 120    |                |
| 1998     | 1        | 141    |                |
| 1998     | 2        | 151    |                |
| 1998     | 3        | 135    |                |
| 1998     | 4        | 2022   | 0              |
| 1998     | 5        | 1363   | 0              |
| 1998     | 6        | 2138   | 0              |
| 1998     | 7        | 1929   | 0              |
| 1998     | 8        | 2220   | 0              |
| 1998     | 9        | 2163   | 0              |
| 1998     | 10       | 2356   | 0              |
| 1998     | 11       | 1988   | 0              |
| 1998     | 12       | 2045   | 0              |
| 1999     | 1        | 1638   | 0              |
| 1999     | 2        | 1659   | 0              |
| 1999     | 3        | 2200   | 0              |
| 1999     | 4        | 1622   | 0              |
| 1999     | 5        | 1189   | 0              |
| 1999     | 6        | 1270   | 0              |
| 1999     | 7        | 1322   | 0              |
| 1999     | 8        | 1439   | 0              |
| 1999     | 9        | 1597   | 0              |
| 1999     | 10       | 1367   | 0              |
| 1999     | 11       | 1504   | 0              |
| 1999     | 12       | 1536   | 0              |
| 2000     | 1        | 1898   | 1              |
| 2000     | 2        | 1334   | 1              |
| 2000     | 3        | 1427   | 1              |
| 2000     | 4        | 1403   | 1              |
| 2000     | 5        | 1348   | 1              |
| 2000     | 6        | 1738   | 1              |

## **Appendix AH**

# Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives.

### Blanchfield Internal Medicine Clinic

With WACH Implem. Time Imposed



## **SPSS Analysis of Variance Test**

### **ANOVA**<sup>b</sup>

| Model |            | Sum of<br>Squares | df | Mean Square | F     | Sig.              |
|-------|------------|-------------------|----|-------------|-------|-------------------|
| 1     | Regression | 218977.8          | 1  | 218977.788  | 1.872 | .183 <sup>a</sup> |
|       | Residual   | 2925058           | 25 | 117002.305  |       |                   |
|       | Total      | 3144035           | 26 |             |       |                   |

a. Predictors: (Constant), IMPLTIME

b. Dependent Variable: VISITS

**SPSS Correlation Matrices** 

|                     |          | VISITS | IMPLTIME |
|---------------------|----------|--------|----------|
| Pearson Correlation | VISITS   | 1.000  | 264      |
|                     | IMPLTIME | 264    | 1.000    |
| Sig. (1-tailed)     | VISITS   |        | .092     |
|                     | IMPLTIME | .092   |          |
| N                   | VISITS   | 27     | 27       |
|                     | IMPLTIME | 27     | 27       |

Appendix Al

Blanchfield Army Community Hospital Pediatric Clinic Visits with Winn Army

Community Hospital Implementation Time (Jan 2000) Imposed

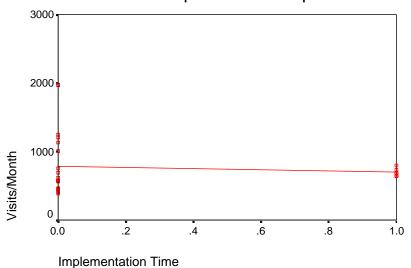
| Calendar | Calendar | Clinic | Implementation |
|----------|----------|--------|----------------|
| Year     | Month    | Visits | Time           |
| 1997     | 10       | 81     |                |
| 1997     | 11       | 104    |                |
| 1997     | 12       | 98     |                |
| 1998     | 1        | 125    |                |
| 1998     | 2        | 143    |                |
| 1998     | 3        | 171    |                |
| 1998     | 4        | 1976   | 0              |
| 1998     | 5        | 1972   | 0              |
| 1998     | 6        | 1204   | 0              |
| 1998     | 7        | 1138   | 0              |
| 1998     | 8        | 1247   | 0              |
| 1998     | 9        | 1003   | 0              |
| 1998     | 10       | 414    | 0              |
| 1998     | 11       | 461    | 0              |
| 1998     | 12       | 448    | 0              |
| 1999     | 1        | 465    | 0              |
| 1999     | 2        | 562    | 0              |
| 1999     | 3        | 579    | 0              |
| 1999     | 4        | 569    | 0              |
| 1999     | 5        | 582    | 0              |
| 1999     | 6        | 622    | 0              |
| 1999     | 7        | 392    | 0              |
| 1999     | 8        | 441    | 0              |
| 1999     | 9        | 759    | 0              |
| 1999     | 10       | 415    | 0              |
| 1999     | 11       | 572    | 0              |
| 1999     | 12       | 692    | 0              |
| 2000     | 1        | 680    | 1              |
| 2000     | 2        | 641    | 1              |
| 2000     | 3        | 795    | 1              |
| 2000     | 4        | 654    | 1              |
| 2000     | 5        | 737    | 1              |
| 2000     | 6        | 686    | 1              |

## **Appendix AJ**

## Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives.

## Blanchfield Pediatric Clinic

## With WACH Implem. Time Imposed



**SPSS Analysis of Variance Test** 

### **ANOVA**<sup>b</sup>

| Model |            | Sum of<br>Squares | df | Mean Square | F    | Sig.              |
|-------|------------|-------------------|----|-------------|------|-------------------|
| 1     | Regression | 35729.17          | 1  | 35729.167   | .197 | .661 <sup>a</sup> |
|       | Residual   | 4534693           | 25 | 181387.740  |      |                   |
|       | Total      | 4570423           | 26 |             |      |                   |

a. Predictors: (Constant), IMPLTIME

b. Dependent Variable: VISITS

**SPSS Correlation Matrices** 

|                     |          | VISITS | IMPLTIME |
|---------------------|----------|--------|----------|
| Pearson Correlation | VISITS   | 1.000  | 088      |
|                     | IMPLTIME | 088    | 1.000    |
| Sig. (1-tailed)     | VISITS   |        | .330     |
|                     | IMPLTIME | .330   | -        |
| N                   | VISITS   | 27     | 27       |
|                     | IMPLTIME | 27     | 27       |

Appendix AK

Blanchfield Army Community Hospital Primary Care Clinic Visits with Winn Army

Community Hospital Implementation Time (Jan 2000) Imposed

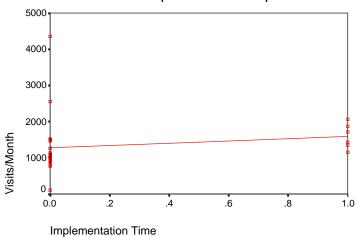
| Calendar | Calendar | Clinic | Implementation |
|----------|----------|--------|----------------|
| Year     | Month    | Visits | Time           |
| 1997     | 10       | 529    |                |
| 1997     | 11       | 406    |                |
| 1997     | 12       | 453    |                |
| 1998     | 1        | 536    |                |
| 1998     | 2        | 319    |                |
| 1998     | 3        | 510    |                |
| 1998     | 4        | 2547   | 0              |
| 1998     | 5        | 1499   | 0              |
| 1998     | 6        | 804    | 0              |
| 1998     | 7        | 983    | 0              |
| 1998     | 8        | 1000   | 0              |
| 1998     | 9        | 1110   | 0              |
| 1998     | 10       | 1137   | 0              |
| 1998     | 11       | 897    | 0              |
| 1998     | 12       | 933    | 0              |
| 1999     | 1        | 1078   | 0              |
| 1999     | 2        | 1028   | 0              |
| 1999     | 3        | 1057   | 0              |
| 1999     | 4        | 764    | 0              |
| 1999     | 5        | 108    | 0              |
| 1999     | 6        | 909    | 0              |
| 1999     | 7        | 1025   | 0              |
| 1999     | 8        | 1259   | 0              |
| 1999     | 9        | 1461   | 0              |
| 1999     | 10       | 4355   | 0              |
| 1999     | 11       | 1528   | 0              |
| 1999     | 12       | 1496   | 0              |
| 2000     | 1        | 1866   | 1              |
| 2000     | 2        | 2058   | 1              |
| 2000     | 3        | 1710   | 1              |
| 2000     | 4        | 1340   | 1              |
| 2000     | 5        | 1439   | 1              |
| 2000     | 6        | 1162   | 1              |

## Appendix AL

# Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives.

Blanchfield Primary Care Clinic

With WACH Implem. Time Imposed



SPSS Analysis of Variance Test

### **ANOVA**<sup>b</sup>

| Model |            | Sum of<br>Squares | df | Mean Square | F    | Sig.              |
|-------|------------|-------------------|----|-------------|------|-------------------|
| 1     | Regression | 451848.6          | 1  | 451848.574  | .777 | .386 <sup>a</sup> |
|       | Residual   | 1.5E+07           | 25 | 581353.420  |      |                   |
|       | Total      | 1.5E+07           | 26 |             |      |                   |

a. Predictors: (Constant), IMPLTIME

b. Dependent Variable: VISITS

**SPSS Correlation Matrices** 

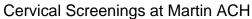
|                     |          | VISITS | IMPLTIME |
|---------------------|----------|--------|----------|
| Pearson Correlation | VISITS   | 1.000  | .174     |
|                     | IMPLTIME | .174   | 1.000    |
| Sig. (1-tailed)     | VISITS   | •      | .193     |
|                     | IMPLTIME | .193   |          |
| N                   | VISITS   | 27     | 27       |
|                     | IMPLTIME | 27     | 27       |

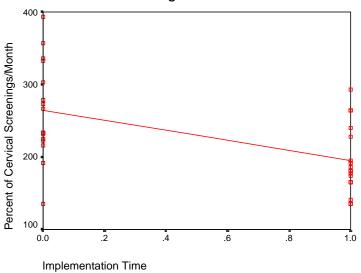
## Martin Army Community Hospital Cervical Screenings Using HEDIS Standards

|          |          | Percentage |                |
|----------|----------|------------|----------------|
|          |          | of         |                |
| Calendar | Calendar | Screenings | Implementation |
| Year     | Month    | Per Month  | Time           |
| 1997     | 10       | 393        | 0              |
| 1997     | 11       | 303        | 0              |
| 1997     | 12       | 273        | 0              |
| 1998     | 1        | 357        | 0              |
| 1998     | 2        | 333        | 0              |
| 1998     | 3        | 336        | 0              |
| 1998     | 4        | 225        | 0              |
| 1998     | 5        | 279        | 0              |
| 1998     | 6        | 231        | 0              |
| 1998     | 7        | 267        | 0              |
| 1998     | 8        | 234        | 0              |
| 1998     | 9        | 216        | 0              |
| 1998     | 10       | 234        | 0              |
| 1998     | 11       | 135        | 0              |
| 1998     | 12       | 192        | 0              |
| 1999     | 1        | 222        | 0              |
| 1999     | 2        | 264        | 1              |
| 1999     | 3        | 293        | 1              |
| 1999     | 4        | 192        | 1              |
| 1999     | 5        | 165        | 1              |
| 1999     | 6        | 177        | 1              |
| 1999     | 7        | 228        | 1              |
| 1999     | 8        | 180        | 1              |
| 1999     | 9        | 174        | 1              |
| 1999     | 10       | 165        | 1              |
| 1999     | 11       | 135        | 1              |
| 1999     | 12       | 135        | 1              |
| 2000     | 1        | 180        | 1              |
| 2000     | 2        | 264        | 1              |
| 2000     | 3        | 240        | 1              |
| 2000     | 4        | 195        | 1              |
| 2000     | 5        | 141        | 1              |
| 2000     | 6        | 186        | 1              |

## **Appendix AN**

# Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives.





**SPSS Analysis of Variance Test** 

### ANOVA<sup>b</sup>

| Model |            | Sum of<br>Squares | df | Mean<br>Square | F      | Sig.              |
|-------|------------|-------------------|----|----------------|--------|-------------------|
| 1     | Regression | 39737.188         | 1  | 39737.188      | 11.979 | .002 <sup>a</sup> |
|       | Residual   | 102832.7          | 31 | 3317.184       |        |                   |
|       | Total      | 142569.9          | 32 |                |        |                   |

a. Predictors: (Constant), IMPLTIME

b. Dependent Variable: PERCENT

**SPSS Correlation Matrices** 

|                     |          | PERCENT | IMPLTIME |
|---------------------|----------|---------|----------|
| Pearson Correlation | PERCENT  | 1.000   | 528      |
|                     | IMPLTIME | 528     | 1.000    |
| Sig. (1-tailed)     | PERCENT  |         | .001     |
|                     | IMPLTIME | .001    |          |
| N                   | PERCENT  | 33      | 33       |
|                     | IMPLTIME | 33      | 33       |

Appendix AO

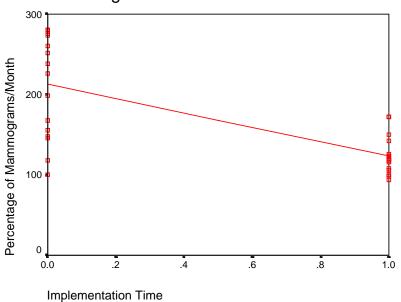
Martin Army Community Hospital Mammogram Screenings Using HEDIS
Standards

| Calendar | Calendar |         | Implementation |
|----------|----------|---------|----------------|
| Year     | Month    | Percent | Time           |
| 1997     | 10       | 274     | 0              |
| 1997     | 11       | 278     | 0              |
| 1997     | 12       | 276     | 0              |
| 1998     | 1        | 156     | 0              |
| 1998     | 2        | 148     | 0              |
| 1998     | 3        | 226     | 0              |
| 1998     | 4        | 168     | 0              |
| 1998     | 5        | 198     | 0              |
| 1998     | 6        | 146     | 0              |
| 1998     | 7        | 118     | 0              |
| 1998     | 8        | 280     | 0              |
| 1998     | 9        | 260     | 0              |
| 1998     | 10       | 280     | 0              |
| 1998     | 11       | 238     | 0              |
| 1998     | 12       | 252     | 0              |
| 1999     | 1        | 100     | 0              |
| 1999     | 2        | 118     | 1              |
| 1999     | 3        | 94      | 1              |
| 1999     | 4        | 126     | 1              |
| 1999     | 5        | 98      | 1              |
| 1999     | 6        | 116     | 1              |
| 1999     | 7        | 118     | 1              |
| 1999     | 8        | 142     | 1              |
| 1999     | 9        | 124     | 1              |
| 1999     | 10       | 118     | 1              |
| 1999     | 11       | 120     | 1              |
| 1999     | 12       | 172     | 1              |
| 2000     | 1        | 108     | 1              |
| 2000     | 2        | 100     | 1              |
| 2000     | 3        | 172     | 1              |
| 2000     | 4        | 150     | 1              |
| 2000     | 5        | 212     | 1              |
| 2000     | 6        | 244     | 1              |

## **Appendix AP**

# Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives.

## Mammograms at Martin ACH



## **SPSS Analysis of Variance Test**

### **ANOVA Table**

|  | Sum of<br>Squares | df | Mean<br>Square | F      | Sig. |
|--|-------------------|----|----------------|--------|------|
| PERCENT * IMPLTIME Between Groups (Combined) | 46609.416         | 1  | 46609.416      | 16.268 | .000 |
| Within Groups                                | 88818.221         | 31 | 2865.104       |        |      |
| Total  | 135427.6          | 32 |                |        |      |

## **SPSS Correlation Matrices**

|                     |          | PERCENT | IMPLTIME |
|---------------------|----------|---------|----------|
| Pearson Correlation | PERCENT  | 1.000   | 587      |
|                     | IMPLTIME | 587     | 1.000    |
| Sig. (1-tailed)     | PERCENT  |         | .000     |
|                     | IMPLTIME | .000    |          |
| N                   | PERCENT  | 33      | 33       |
|                     | IMPLTIME | 33      | 33       |

Appendix AQ

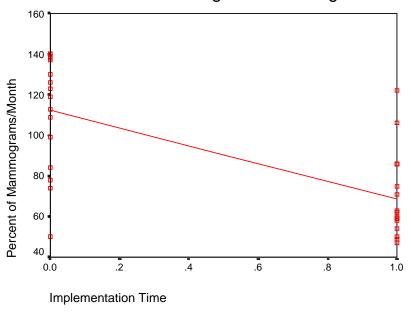
Martin Army Community Hospital Mammogram Screenings Using TRICARE
Standards

| Calendar | Calendar |         | Implementation |
|----------|----------|---------|----------------|
| Year     | Month    | Percent | Time           |
| 1997     | 10       | 137     | 0              |
| 1997     | 11       | 139     | 0              |
| 1997     | 12       | 138     | 0              |
| 1998     | 1        | 78      | 0              |
| 1998     | 2        | 74      | 0              |
| 1998     | 3        | 113     | 0              |
| 1998     | 4        | 84      | 0              |
| 1998     | 5        | 99      | 0              |
| 1998     | 6        | 123     | 0              |
| 1998     | 7        | 109     | 0              |
| 1998     | 8        | 140     | 0              |
| 1998     | 9        | 130     | 0              |
| 1998     | 10       | 140     | 0              |
| 1998     | 11       | 119     | 0              |
| 1998     | 12       | 126     | 0              |
| 1999     | 1        | 50      | 0              |
| 1999     | 2        | 59      | 1              |
| 1999     | 3        | 47      | 1              |
| 1999     | 4        | 63      | 1              |
| 1999     | 5        | 49      | 1              |
| 1999     | 6        | 58      | 1              |
| 1999     | 7        | 59      | 1              |
| 1999     | 8        | 71      | 1              |
| 1999     | 9        | 62      | 1              |
| 1999     | 10       | 59      | 1              |
| 1999     | 11       | 60      | 1              |
| 1999     | 12       | 86      | 1              |
| 2000     | 1        | 54      | 1              |
| 2000     | 2        | 50      | 1              |
| 2000     | 3        | 86      | 1              |
| 2000     | 4        | 75      | 1              |
| 2000     | 5        | 106     | 1              |
| 2000     | 6        | 122     | 1              |

## Appendix AR

# Means plot indicating a negative correlation between pre- and post-implementation of Provider Perspectives

## Martin ACH Mammogram Screenings



## **SPSS Analysis of Variance Test**

### **ANOVA Table**

|  | Sum of<br>Squares | df | Mean<br>Square | F      | Sig. |
|--|-------------------|----|----------------|--------|------|
| PERCENT * IMPLTIME Between Groups (Combined) | 15848.187         | 1  | 15848.187      | 26.496 | .000 |
| Within Groups                                | 18542.055         | 31 | 598.131        |        |      |
| Total  | 34390.242         | 32 |                |        |      |

### **SPSS Correlation Matrices**

|                     |          | PERCENT | IMPLTIME |
|---------------------|----------|---------|----------|
| Pearson Correlation | PERCENT  | 1.000   | 679      |
|                     | IMPLTIME | 679     | 1.000    |
| Sig. (1-tailed)     | PERCENT  |         | .000     |
|                     | IMPLTIME | .000    |          |
| N                   | PERCENT  | 33      | 33       |
|                     | IMPLTIME | 33      | 33       |

Appendix AS

Winn Army Community Hospital Mammogram Screenings Using HEDIS

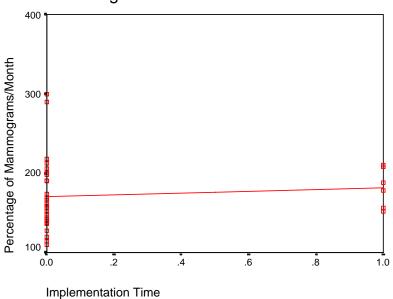
Standards

|          |          | Percentage |                |
|----------|----------|------------|----------------|
|          |          | of         |                |
| Calendar | Calendar | Screenings | Implementation |
| Year     | Month    | Per Month  | Time           |
| 1997     | 10       | 206        | 0              |
| 1997     | 11       | 190        | 0              |
| 1997     | 12       | 212        | 0              |
| 1998     | 1        | 144        | 0              |
| 1998     | 2        | 140        | 0              |
| 1998     | 3        | 300        | 0              |
| 1998     | 4        | 142        | 0              |
| 1998     | 5        | 128        | 0              |
| 1998     | 6        | 190        | 0              |
| 1998     | 7        | 158        | 0              |
| 1998     | 8        | 290        | 0              |
| 1998     | 9        | 138        | 0              |
| 1998     | 10       | 148        | 0              |
| 1998     | 11       | 140        | 0              |
| 1998     | 12       | 166        | 0              |
| 1999     | 1        | 110        | 0              |
| 1999     | 2        | 156        | 0              |
| 1999     | 3        | 114        | 0              |
| 1999     | 4        | 152        | 0              |
| 1999     | 5        | 136        | 0              |
| 1999     | 6        | 218        | 0              |
| 1999     | 7        | 168        | 0              |
| 1999     | 8        | 200        | 0              |
| 1999     | 9        | 162        | 0              |
| 1999     | 10       | 174        | 0              |
| 1999     | 11       | 198        | 0              |
| 1999     | 12       | 120        | 0              |
| 2000     | 1        | 188        | 1              |
| 2000     | 2        | 178        | 1              |
| 2000     | 3        | 210        | 1              |
| 2000     | 4        | 152        | 1              |
| 2000     | 5        | 156        | 1              |
| 2000     | 6        | 208        | 1              |

**Appendix AT** 

# Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives.

## Mammograms at Winn ACH



## **SPSS Analysis of Variance Test**

### **ANOVA Table**

|  | Sum of<br>Squares | df | Mean<br>Square | F    | Sig. |
|--|-------------------|----|----------------|------|------|
| PERCENT * IMPLTIME Between Groups (Combined) | 663.946           | 1  | 663.946        | .343 | .562 |
| Within Groups                                | 59920.296         | 31 | 1932.913       |      |      |
| Total  | 60584.242         | 32 |                |      |      |

### **SPSS Correlation Matrices**

|                     |          | PERCENT | IMPLTIME |
|---------------------|----------|---------|----------|
| Pearson Correlation | PERCENT  | 1.000   | .105     |
|                     | IMPLTIME | .105    | 1.000    |
| Sig. (1-tailed)     | PERCENT  |         | .281     |
|                     | IMPLTIME | .281    |          |
| N                   | PERCENT  | 33      | 33       |
|                     | IMPLTIME | 33      | 33       |

Appendix AU

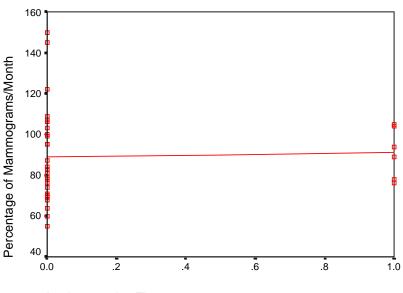
Winn Army Community Hospital Mammogram Screenings Using TRICARE
Standards

|          |          | Percentage of |                |
|----------|----------|---------------|----------------|
| Calendar | Calendar | Screenings    | Implementation |
| Year     | Month    | Per Month     | Time           |
| 1997     | 10       | 103           | 0              |
| 1997     | 11       | 95            | 0              |
| 1997     | 12       | 106           | 0              |
| 1998     | 1        | 122           | 0              |
| 1998     | 2        | 70            | 0              |
| 1998     | 3        | 150           | 0              |
| 1998     | 4        | 71            | 0              |
| 1998     | 5        | 64            | 0              |
| 1998     | 6        | 95            | 0              |
| 1998     | 7        | 79            | 0              |
| 1998     | 8        | 145           | 0              |
| 1998     | 9        | 69            | 0              |
| 1998     | 10       | 74            | 0              |
| 1998     | 11       | 70            | 0              |
| 1998     | 12       | 83            | 0              |
| 1999     | 1        | 55            | 0              |
| 1999     | 2        | 78            | 0              |
| 1999     | 3        | 107           | 0              |
| 1999     | 4        | 76            | 0              |
| 1999     | 5        | 68            | 0              |
| 1999     | 6        | 109           | 0              |
| 1999     | 7        | 84            | 0              |
| 1999     | 8        | 100           | 0              |
| 1999     | 9        | 81            | 0              |
| 1999     | 10       | 87            | 0              |
| 1999     | 11       | 99            | 0              |
| 1999     | 12       | 60            | 0              |
| 2000     | 1        | 94            | 1              |
| 2000     | 2        | 89            | 1              |
| 2000     | 3        | 105           | 1              |
| 2000     | 4        | 76            | 1              |
| 2000     | 5        | 78            |                |
| 2000     | 6        | 104           | 1              |

## **Appendix AV**

# Means plot indicating a positive correlation between pre- and post-implementation of Provider Perspectives.

## Mammograms at Winn ACH



Implementation Time

## **SPSS Analysis of Variance Test**

#### **ANOVA Table**

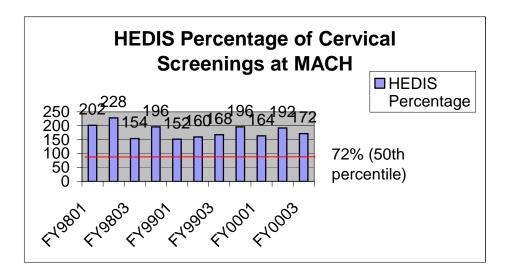
|                    |                |            | Sum of<br>Squares | df | Mean<br>Square | F    | Sig. |
|--------------------|----------------|------------|-------------------|----|----------------|------|------|
| PERCENT * IMPLTIME | Between Groups | (Combined) | 21.879            | 1  | 21.879         | .044 | .836 |
|                    | Within Groups  |            | 15472.667         | 31 | 499.118        |      |      |
|                    | Total          |            | 15494.545         | 32 |                |      |      |

### **SPSS Correlation Matrices**

|                     |          | PERCENT | IMPLTIME |
|---------------------|----------|---------|----------|
| Pearson Correlation | PERCENT  | 1.000   | .038     |
|                     | IMPLTIME | .038    | 1.000    |
| Sig. (1-tailed)     | PERCENT  |         | .418     |
|                     | IMPLTIME | .418    |          |
| N                   | PERCENT  | 33      | 33       |
|                     | IMPLTIME | 33      | 33       |

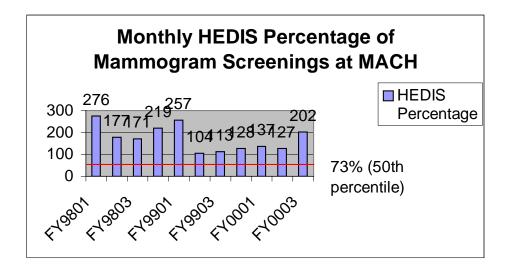
**Appendix AW** 

## Percentage of Cervical Screenings at MACH using HEDIS Standards

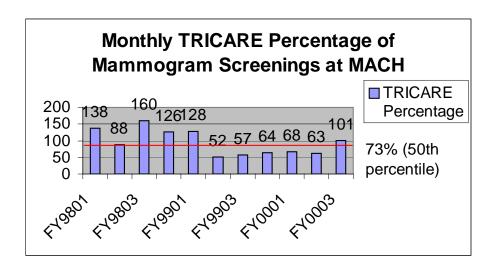


Appendix AX

Percentage of Mammogram Screenings at MACH Using HEDIS Standards

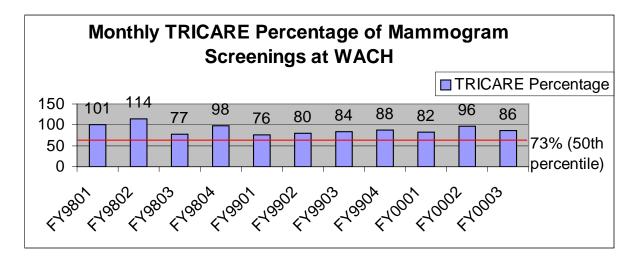


## **Percentage of Mammograms at MACH Using TRICARE Standards**

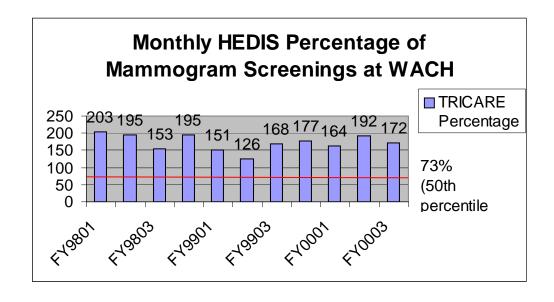


**Appendix AY** 

## Percentage of Mammogram Screenings at WACH Using HEDIS Standards



## **Percentage of Mammograms at WACH Using TRICARE Standards**



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